

SIMATIC Energy Management

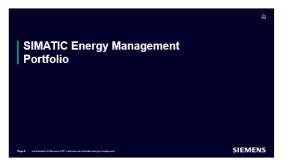
Integrated and transparent



Agenda























Energy Management Overview



Motivation for energy management



Energy costs

Energy costs 2000-2021¹, Germany, industry

Laws and climate protection

UN climate summit 2021⁵, Glasgow, Scotland

Change of energy supply

Share of renewable energies: 2020³ in power consumption in Germany

Responsibility for environment and image

CO2-neutral business operations by 2030² at SIEMENS

~6%



Average annual increase in electricity price (Ø '00 – '21)

1,5°C

Limiting the temperature rise worldwide



From 6.3% in the year 2000. Should rise to 80% by 2050

54%



Reduction of global CO2 emissions since start of the energy efficiency program

Significant cost factor in production

Statutory measures to achieve environmental targets

New boundary conditions as a consequence of changing energy resources and continued requirements for supply reliability

Energy-efficient production as a key marketing argument

1 Prices including taxes, source: statista.com (link) | 2 Source: Siemens AG (link) | 3 Source: Federal Environmental Agency (link) | 4 Source: AGORA Energiewende (link) | 5 Source: COP2018 (Link)



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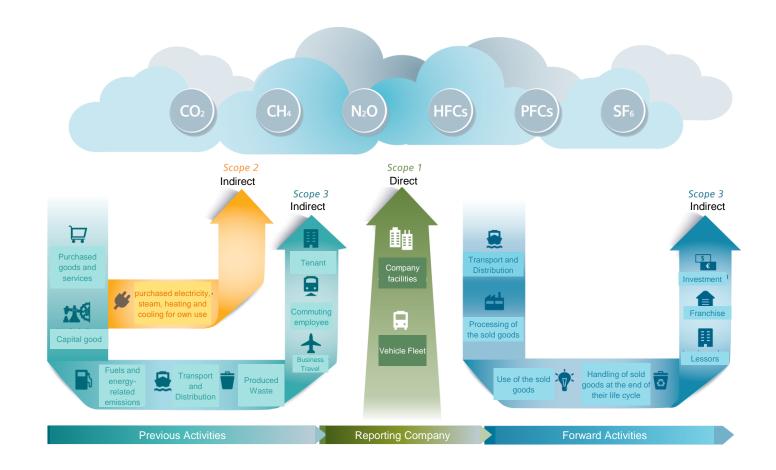
What drives our customers?

The CO2 footprint is becoming increasingly important

The carbon footprint as a key figure to indicate the development of the commitment to sustainability

Customers demand environmentally friendly products and include this in their purchasing decisions

Investors evaluate climate risks and expect compliance with environmental and climate protection standards



Active, transparent handling of the CO2 issue is essential!





Energy management -Objectives and challenges

Typical drivers and objectives

Fluctuating energy costs, regulatory requirements and sustainability objectives



Fulfill and exceed production and efficiency objectives



Continuous detection of saving potentials



Challenges during realization

Scalable standard solution, which grows together with requirements



Dealing with the lack of resources (financial & personnel-wise)



To make reasonable investment decisions it is necessary to quantify saving potential







Energy efficiency measures based on energetic transparency

Acquired energy data

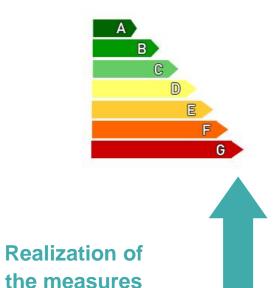
Analysis of the data

Acquisition of the measurement values



Planning of energy efficiency measures

Checking and evaluation of the measures



Improvement according to ISO 50001 with Plan – Do – Check – Act (PDCA)





SIMATIC Energy Management Portfolio



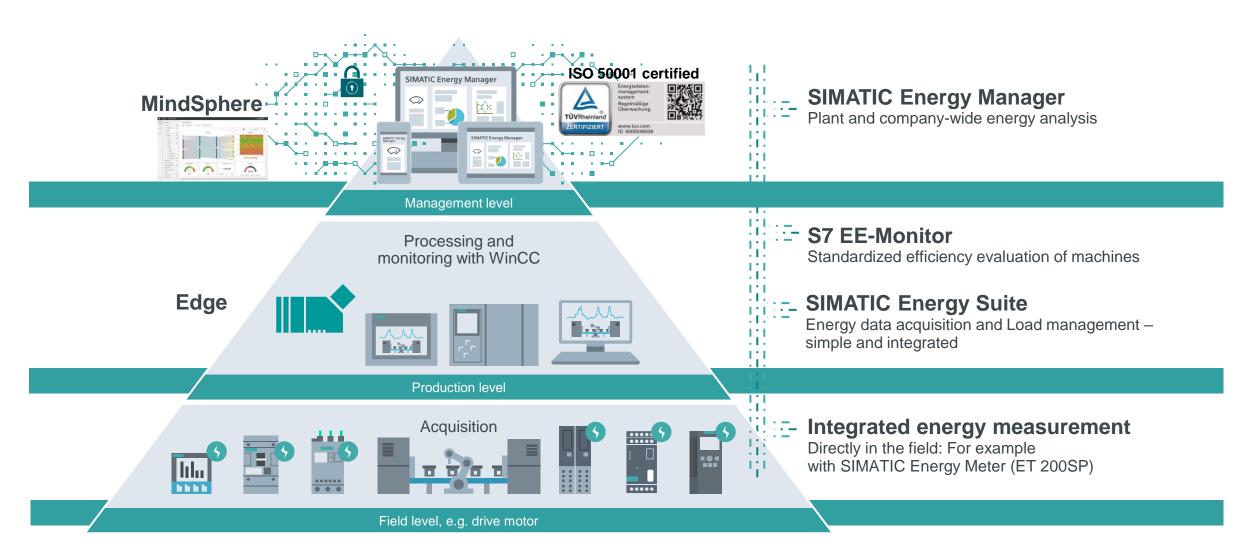
Introduction Video - Integrated Energy Management



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SIMATIC Energy Management –

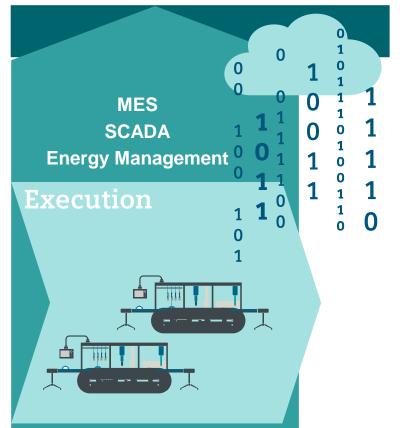
Transparency and efficiency from machine level to company level





Energy Management goes production





Energy management on factory and enterprise level





- Long term evaluation and energy controlling
- Plant / product / batch related EnPI
- Energy monitoring and reporting
- ISO 50001 conformity

Energy management on machine and plant level





- Short term evaluation allows immediate reaction
- Monitoring, machine related EnPI
- Role-oriented information
- Integrated, cost effective metering

Integrated energy metering





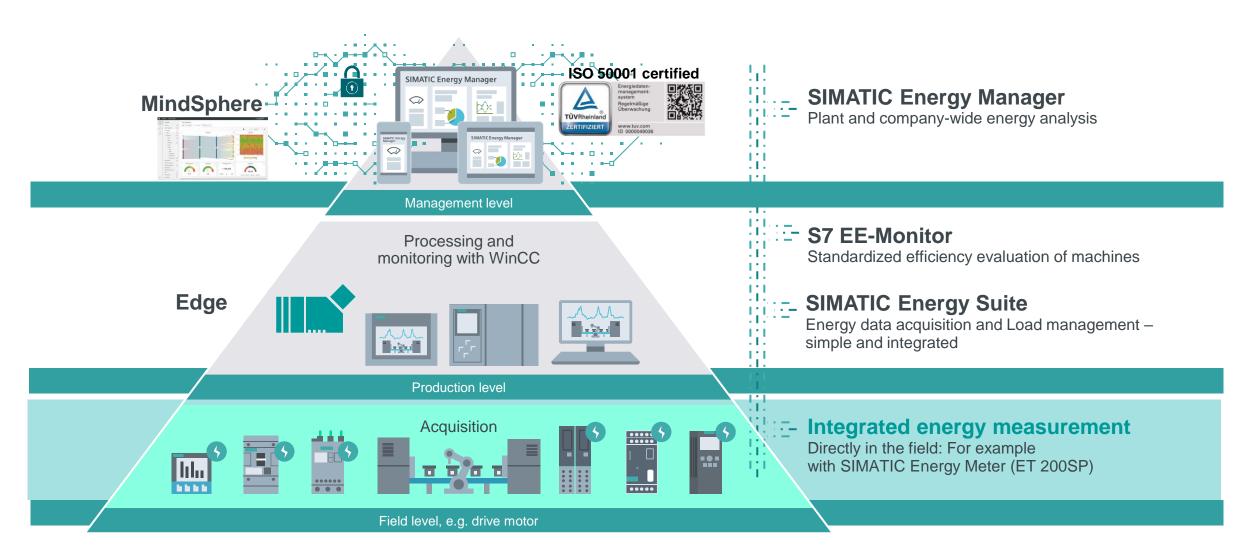
Integrated Energy Measurement





SIMATIC Energy Management –

Transparency and efficiency from machine level to company level





Measuring all types of energy Extensive portfolio simply integrated

			Meters	Metering incorporated in device					
	Electrical energy			Non-electrical types of energy		Electrical energy			
Product			231.6 231.6 231.6 231.6		SILMERS SILMERS SILMERS GRANDS GRANDS GRANDS GRANDS GRANDS GRANDS GRANDS GRANDS GRANDS				
Name	SIMATIC ET 200SP Energy Meter	SIMATIC S7-1200 SM 1238	Sentron 7Kx PAC-Series	SITRANS-Series flow, pressure, temp,	Water- amount WFx 40	Molded Case Circuit Breaker 3VA	SINAMICS- converters	SIMOCODE pro Motor Management	

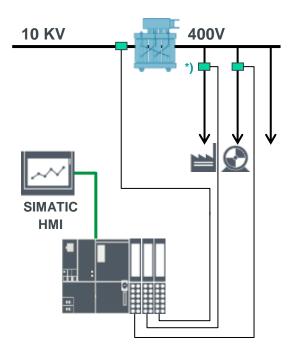
Comfortable Integration of energy data with SIMATIC Energy Suite



Measuring of electrical energy Application examples

Measuring in control cabinets and in production

Energy distribution



SIMATIC ET 200SP CPU & Energy Meter

Advantages

Cost-saving thanks to the simplest integration in automation (TIA)

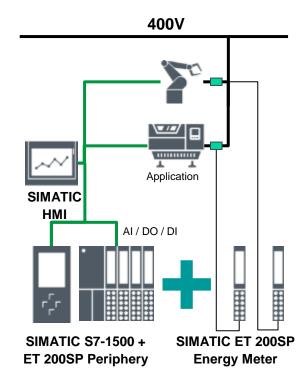
Values update to 50ms basis

Flexibility as support for voltage and current transformers

Simple configuration through diagnostics and limit monitoring in the meter

Cost-saving due to high ET 200SP channel density and use of only one HMI panel

Production machine



*) current transformer





Electrical energy measurement

Two types of the energy measurement module with extended network analysis

Al Energy Meter 480VAC CT HF (6ES7 134-6PA00-0CU0)



Option 1 – for CT use:

 CT: Current Transformer (typical 1A or 5A CTs)

Features Current Transformers:

- Cost-efficient
- Minimized mounting time and effort when split-core CTs are used





Al Energy Meter 480VAC RC HF (6ES7 134-6PA20-0CU0)



Option 2 – for current measuring via RC

RC: Rogowski Coil

Features Rogowski-Coil:

- Easy and cost-effective mounting
- Typical use in **brownfield** plants
- Compares to SENTRON PAC4200



Special features of both alternatives

Measuring down to ~0VAC (phase-to-earth) and for TT, TN, **IT**-grids, due to 24VDC-supply

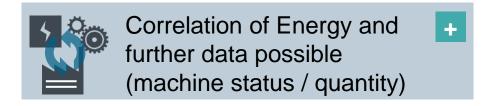
Grid analysis functionalities: Harmonics 1. ... 40. (current, voltage), analysis (overvoltage and –current, voltage drop), residual current (I1, I2, I3, IN), distortion factor

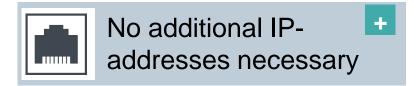


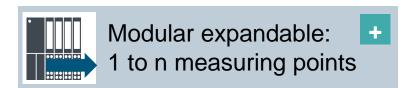


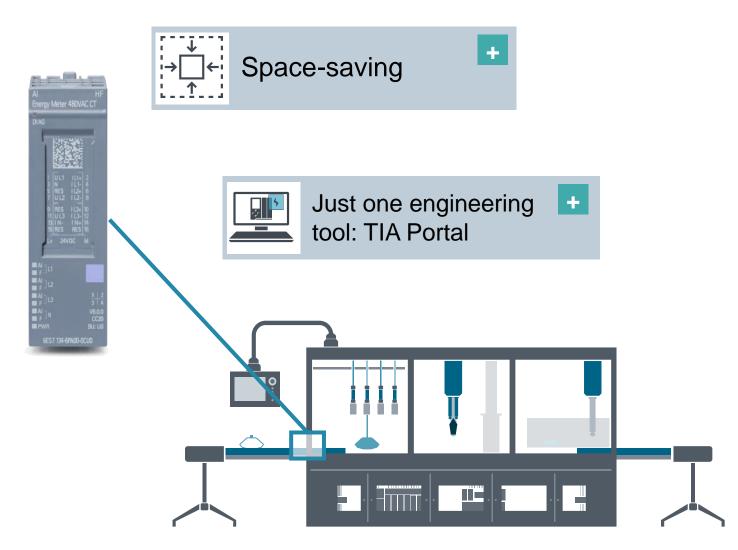
Electrical energy measurement

What are the advantages of the Integrated energy measurement?







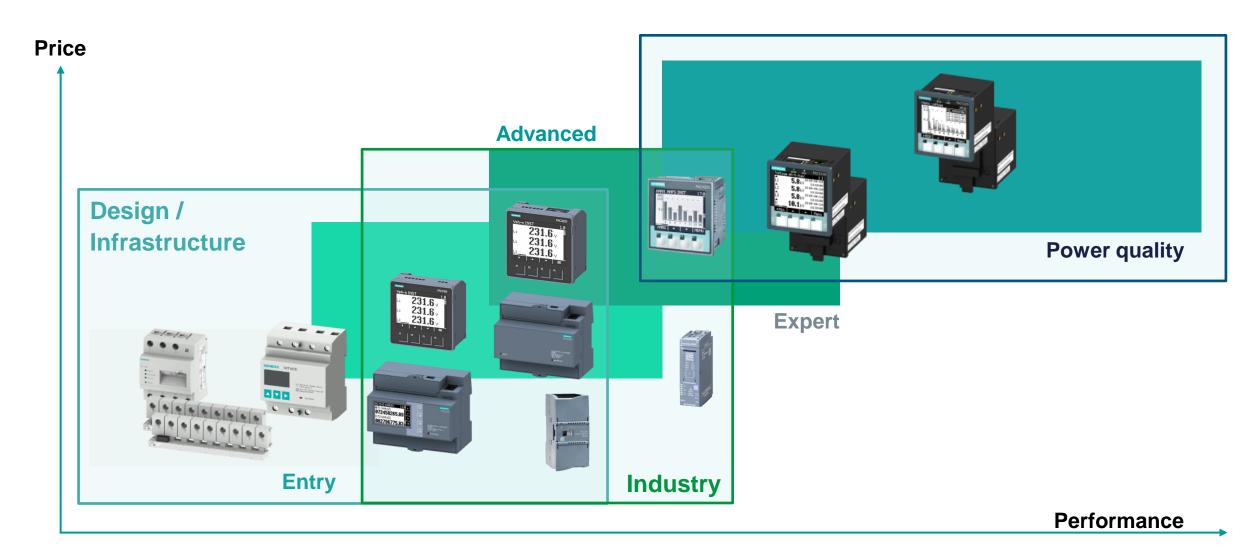




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Electrical energy measurement

Price /performance overview of metering devices







Electrical energy measurement

The right energy metering devices according to functional needs

SIEMENS Ingenuity for life	Multichannel current measuring system 7KT PAC1200	Measuring device 7KT PAC1600	Multichannel current measuring system SEM3	Measuring device 7KM PAC2200	Measuring device 7KM PAC3120	Measuring device 7KM PAC3200T	Measuring device 7KM PAC3220	Measuring device 7KM PAC4200	Measuring device 7KM PAC5100/ 7KM PAC5200	Multifunctional recorder SICAM Q100/Q200	Modular measuring device Al Energy Meter
And the same of th					231.8 231.6 231.6 231.6		231.6. 231.6. 231.6.				
SENTRON portfolio for power monitoring	The flexible solution for multichannel measuring in final circuits	The entry-level solution when it comes to energy measurement	The efficient solution for multichannel current measuring in the main distribution	The energy meter solution for DIN rail	The cost-effective solution for digital measurement	The compact solution for precise energy measurement	The specialist solution for precise energy measurement	The professional solution for communication and monitoring	The specialist solution for measured value recording and power supply quality	The class A solution for power supply quality	The integrated energ measurement in automation
U, Ι, Ρ, f, λ	U 1), I, P, S, Q 1), f 1), λ 1)	x	x	x	x	x	x	x	x	x	x
Apparent active reactive energy cosφ	x x x -	x x x -	x x x x	x x x -	x x x x	x x x -	x x x x	x x x x	x x x x	x x x x	x x x x
Maximum input voltage L-L/L-N	400 V/230 V	456 V/264 V	480 V / 277 V	480 V/277 V	690 V/276 V	480 V/277 V	690 V/400 V	690 V/400 V	690 V/400 V galvanically separated	690 V/400 V galvanically separated	480 V / 277 V
Current transformer connection direct measuring	x x (up to 63 A)	x x (up to 63 A – 1-phase, up to 80 A – 3-phase)	x -	x x (up to 65 A)	x -	× -	x -	x -	x -	x -	×1-
DI/DO	-	1/2	2/1	1/1	2/2	1/1	2/2 (10/6 with expansion module)	2/2 (10/6 with expansion module)	0/2	Q100: 2/2 Q200: 6/6	via ET200/via S7-1200
Integrated communication	Modbus TCP	Modbus RTU, M-Bus, S0	BACnet IP, MSTP, SNMP, NTP, SMT, Modbus TCP, Modbus RTU	Modbus TCP, Modbus RTU, M-Bus	Modbus RTU	Modbus TCP	Modbus TCP	Modbus TCP	Modbus TCP	Modbus TCP, IEC61850	PROFINET PROFIBUS
Communication via expansion module	-	-	-	-	-	-	Modbus RTU PROFINET PROFIBUS	Modbus RTU PROFINET PROFIBUS	-	Q100: 1 x Modbus TCP + IEC61850 Q200: 2 x Modbus TCP + IEC61850	Modbus TCP via CPU
I(N), I(Diff)	-	-	-	-	-	-	with expansion module	with expansion module	-	×	-
Analog input	-	-	-	-	-	-	with expansion module	with expansion module	-	-	via ET200 / via S7-1200
Load profile record	x	-	x	-	-	-	-	x	x	x	in S7 CPU
Software interfaces	Webinterface, App (iOS & Android), powerconfig, powermanager	powerconfig, powermanager	Webinterface, powermanager	Webinterface, powerconfig, powermanager	powerconfig, powermanager	Webinterface, powerconfig, powermanager	Webinterface, SIMATIC Energy Suite, SIMATIC Energy Manager PRO, powerconfig, powermanager	Webinterface, SIMATIC Energy Suite, SIMATIC Energy Manager PRO, powerconfig, powermanager	Webinterface, powerconfig, powermanager	Webinterface / SICAM PQS / PQA, powermanager (online values)	SIMATIC I SIMATIC Energy Suite
THD Flicker, fault recorder, EN50160 reporting	-1-	-1-	-1-	-1-	x -	x -	x -	x -	x x 3)	x x Transient recording up to 1 µs (Q200)	x x
Harmonics	-	1 15. 2)	-	-	-	-	-	1 64.	2 40.	Q100: 2–50 kHz Q200: 2–63 kHz, 2–9 kHz, 9–150 kHz Harmonic Direction	2 40.
Customizable display	Statistical overview in web server	-	-	-	-	-	х	x	×	х	with SIMATIC HMI Visualization
Accuracy class active energy reactive energy	1 10 1 10 2 -	1 2	0.2 1	1 1	0,5 2	0.5 1	0.5 \$ 2	0.2 5 2	0.5 \$ 2	0.2 S 2	0.5 1
Standard measuring devices	IEC 61557-12	IEC 50470-3, IEC 62053-21, IEC 62053-22	IEC 62052-11, IEC 62053-22, IEC 61010-1, UL 61010-1	IEC 62053-22, IEC 62053-23, IEC 61557-12	IEC 62053-22, IEC 62053-23, IEC 61557-12, UL 61010-1	IEC 62053-22, IEC 62053-23, IEC 61557-12	IEC 62053-22, IEC 62053-23, IEC 61557-12, UL 61010-1	IEC 62053-22, IEC 62053-23, IEC 61557-12, UL 61010-1	IEC 62053-22, IEC 62053-23, IEC 61557-12, IEC 61000-4-30 ³⁾ UL 61010-1 ⁴⁾	IEC 62586-1, IEC 61000-4-30, IEC 61000-4-7, IEC 61000-4-15	IEC 61557-12
MID certified	-	×	-	×	-	-	-	-	-	-	-
Order information	siemens.com/ product?7KT12	siemens.com/ product?7KT16	siemens.com/ product?US2:SEM3	siemens.com/ product?7KM22	siemens.com/ product?7KM31	siemens.com/ product?7KM32	siemens.com/ product?7KM32	siemens.com/ product?7KM42	siemens.com/ product?7KM5	siemens.com/ product?7KG9	siemens.com/ product?6ES7
	¹⁾ Measured in data manager	²⁾ 7KT PAC1600 Multimeter							³⁾ 7KM PAC5200 ⁴⁾ 7KM PAC5100		



Electrical energy measurement

Expansion of the measurement infrastructure - current transformers

Current transformers are a special form of transformers

These must be used where the expected current can't be measured directly (size, galvanic isolation).



Current transformer selection

... should be dimensioned according to the expected rated current in order to minimise the error



Accuracy

... for the system accuracy all errors of the components in the measuring system must be considered (transducer and measuring device)



Short circuiting current transformers

... the current transformer secondary circuit should not be opened under any circumstances when current is flowing in the primary circuit (destruction/danger of life).



	7KT120 *	3NJ69 – *	4NC5 –*	
		SIEMENS 3Nume o Janata Rn = 100+ A 2.5 Mar. N. Fe s 50 ms is General Rt. 57/104/R		
Rated current Primary side	60 A150 A	50 A 600 A	50 A 1500 A	
Rated current Secondary side	5 A	1 A/5 A	1 A/5 A	
Accuracy class	1	0,5/1	1/3	
Nominal load	1,25 VA 3,75 VA	1,0 VA 5 VA	2,5VA 10 VA	

https://support.industry.siemens.com/cs/document/85477190/

*compatible with Energy Meter 480VAC and Sentron PAC



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Process instrumentation

for every customer need SITRANS product portfolio for other media at a glance







Measuring non-electrical media

Selection depends on - qualitative and quantitative consideration

qualitative

Criteria for effectively selecting the right measurement

- Accuracy
- Cost
- Availability / Reliability
- Integration
- Monitoring
- Operation / parameterization

quantitative

What number of measurements are necessary?

- Survey of existing operational measurements
- Percentage influence on energy management
- Efficiency increase through additional digital channels
- Stationary / Temporary





Measuring non-electrical media Which measuring principle for which application

Measuring principle Flow & heat can be detected with which measurement Flow measurements * SITRANS FM Magnetic-inductive transducer (flow) Heat meters * Vortex transducer SITRANS FX (pressure, temp & flow -> heat amount in one direction) **Temperature** measurements * Coriolis transducer SITRANS FC (Density, mass flow, temperature and fraction) Pressure measurements Ultrasonic transducer SITRANS FS (flow – higher temperature Level measurements up to 200°C) Weighing technology Ultrasonic clamp-on transducer SITRANS FS (flow – Very large nominal widths and retrofitting without intervention) Differential pressure transducer SITRANS F P/O (flow up to high pressure & temp) * Mainly relevant for energy managem.



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SITRANS FS: clamp-on ultrasonic flow measurement SITRANS FS220



The **external sensors** of the SITRANS F S clamp-on

ultrasonic flowmeters can be installed quickly and easily on the outside of the pipe.

This makes them **perfect for retrofitting** or for applications where opening the pipe is not possible due to corrosive or toxic liquids or high pressure.

The cost-effective technology enables highly accurate measurements of liquids Suitable for liquids and gas measurements > 6 bar

- Cooling water, condensate water and glycol
- Chemicals (acids and alkalis)
- Crude oil and liquid gas

Installation without opening of pipes. No parts susceptible to dirt and wear. No pressure drop

Pipe diameter: DN 6 to DN 10000 with pipe wall thickness from 0.64 to 76.2 mm

Measurement accuracy: 1-2%

Communication possibilities:

Modbus RTU



SITRANS FM - electromagnetic flow measurement



The SITRANS F M electromagnetic flowmeters are designed to measure the flow rates of **electrically conductive liquids** such as

- water,
- chemicals,
- food and beverages,
- sludges, sewage and paper sludges and mining sludges containing magnetic particles.

Properties:

- Low-cost measurement if installation effort is manageable (otherwise clamp-on)
- Communication modules can be easily exchanged or extended
- **Self-sufficient use** through long-life battery supply (up to 10 years)
- Wireless transmission possible (e.g. GPRS/GSM modem)

Pipe diameter: DN 6 to DN 2000 mm

Measurement accuracy: 0.2 and 0.4% respectively

Communication possibilities:

Pulse output, 4-20 mA HART, Profibus PA/DP, Modbus RTU, Foundation Fieldbus



SITRANS FX - Vortex flow measurement SITRANS FX330



Precise measurement of steam, gases, compressed air and conductive/non-conductive liquids

(no contamination/low viscosity/high flow velocity)

Properties:

- Completely redesigned to meet the SIL 2/3 safety standard according to IEC 61508
- Cost-effective energy calculation with net heat quantity measurement by monitoring flow, pressure and temperature
- Integrated pressure and temperature compensation for lower installation costs and higher accuracy
- Integrated nominal width reduction ensures high rangeability and thus more cost-effective installations and a lower risk of leakage

Pipe diameter: DN 15 to DN 300 mm

Measurement accuracy: 0.5%

Communication options:

4-20 mA HART, Profibus PA, Foundation Fieldbus



SITRANS FC (Coriolis - product family)

Mass flow measurement



Suitable for gases and liquids with air inclusions - even with low flow velocity

Properties:

- Space-saving due to small size
- Integrated temperature compensation
- High measurement accuracy over a wide flow measuring range
- Measurement of non-conductive liquids

Pipe diameter: DI 1.5 to DN 150 mm

Measurement accuracy: 0.1% mass flow measurement

Communication options:

4-20 mA HART, Profibus DP/PA and Modbus RTU



SITRANS P family

Pressure measurement without ifs and buts

Portfolio

SITRANS P is our portfolio for measuring gauge pressure, differential pressure and absolute pressure. In addition to high measurement accuracy and robustness, the modular system is characterized by outstanding user-friendliness and functionality as well as a perfect safety concept.

Communication options:

4-20 mA HART, Profibus PA, Foundation Fieldbus



Innovations

SITRANS P320/420

- Faster control for more efficient processes
- New, larger and improved display acc. to Namur NE107 and quick start wizard
- Simple, advanced commissioning, patented Remote Safety Handling
- Communication protocol according to current HART 7 standard, including long tag support





SITRANS T family (temperature) TS500 - Because every degree is important



The SITRANS T series are the professionals for temperature measurement, even under extreme conditions.

Whether in hot, cold or hazardous areas

The communicative SITRANS T meets all the expectations, whatever the industry.

Whether you're looking for sensors, or transmitters for head, rail or field mounting – all are available as a complete measuring point or individually.

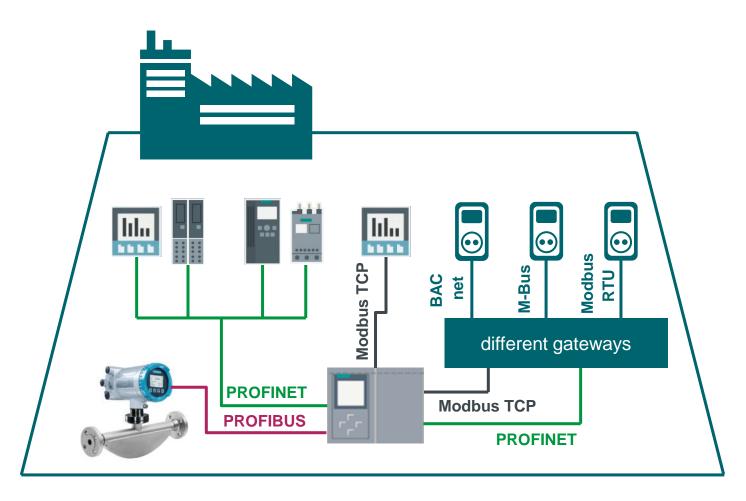
Our cost-effective SITRANS T transmitters offer high precision in every application and are quick and easy to connect to thermocouples or resistance thermometers.

Communication options:

4-20 mA HART, Profibus PA, Foundation Fieldbus



Connection of the measuring instruments



Step 2 – Acquisition of consumer

- Acquisition of the individual consumer or connection of the measuring instruments by means of an acquisition unit (e.g. S7-1500 CPU)
- Connection of SIEMENS field/measuring instruments via PROFINET, PROFIBUS, HART, Modbus
- Connection of third-party devices, if applicable via gateway; frequently used communication types:
 - BACnet (gateway required)
 - M-Bus (gateway required)
 - Modbus TCP (no gateway)
 - Modbus RTU (gateway required)





Connection of the measuring instruments Examples of gateways for fast PROFINET communication



Siemens gateways M-Bus/BACnet - PROFINET

- Gateway for PN/BACnet MLFB: 6BK1621-0AA00-0AA0
- Gateway for PN/M-Bus MLFB: 6BK1622-0AA00-0AA0
- Configuration of the hardware in TIA Portal



MBS gateway M-Bus/BACnet - PROFINET

- Gateways from MBS are generally recommended by Siemens
- Double-X series converts M-Bus and BACnet signals into PROFINET telegrams
- Configuration via built-in web server





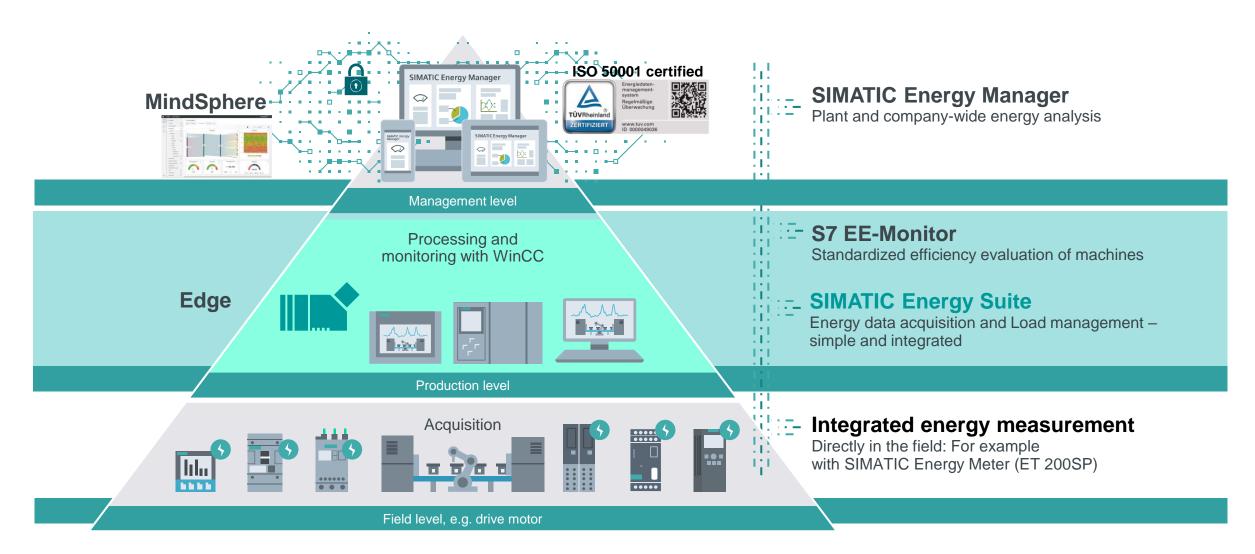
SIMATIC Energy Suite



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SIMATIC Energy Management –

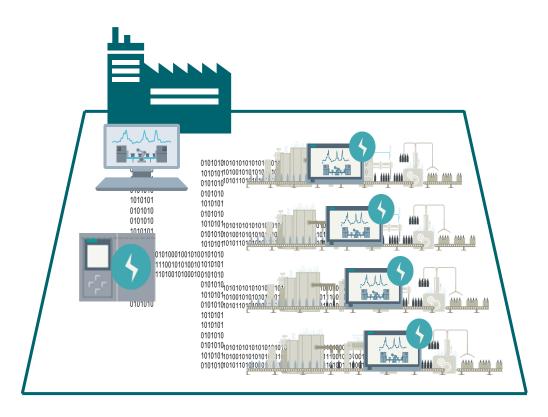
Transparency and efficiency from machine level to company level







Transparency at the production level with TIA Portal + Energy Suite Plant-level visualization and recording of energy data



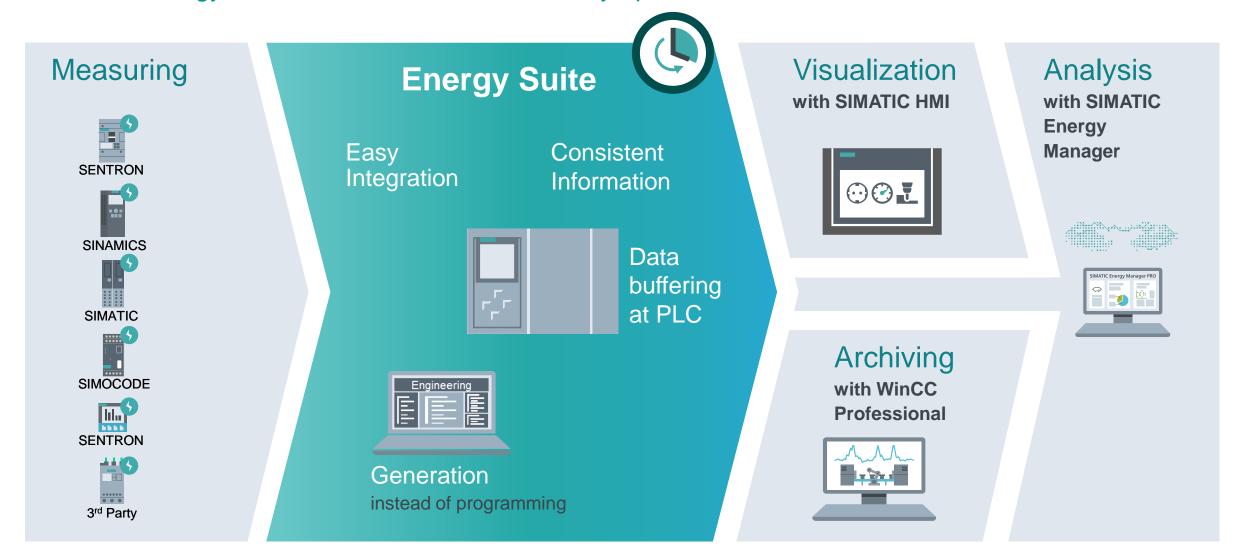
Customer benefits:

- On-site visualization: The system operator can use this information to evaluate the correct functioning of his machine directly on site In addition, the visualization of energy data can already create an energetic awareness among the employees and thus achieve savings
- Cross-plant visualization of energy flows in the SCADA control system WinCC Professional V17
- Protection against loss of data through buffering concept on the S7 control system + central archiving of energy data in the SCADA control system archive
- Simple data export of energy consumption values from the SCADA archive via standard report
- Software standardization through the "Energy Suite" standard library available in TIA Portal





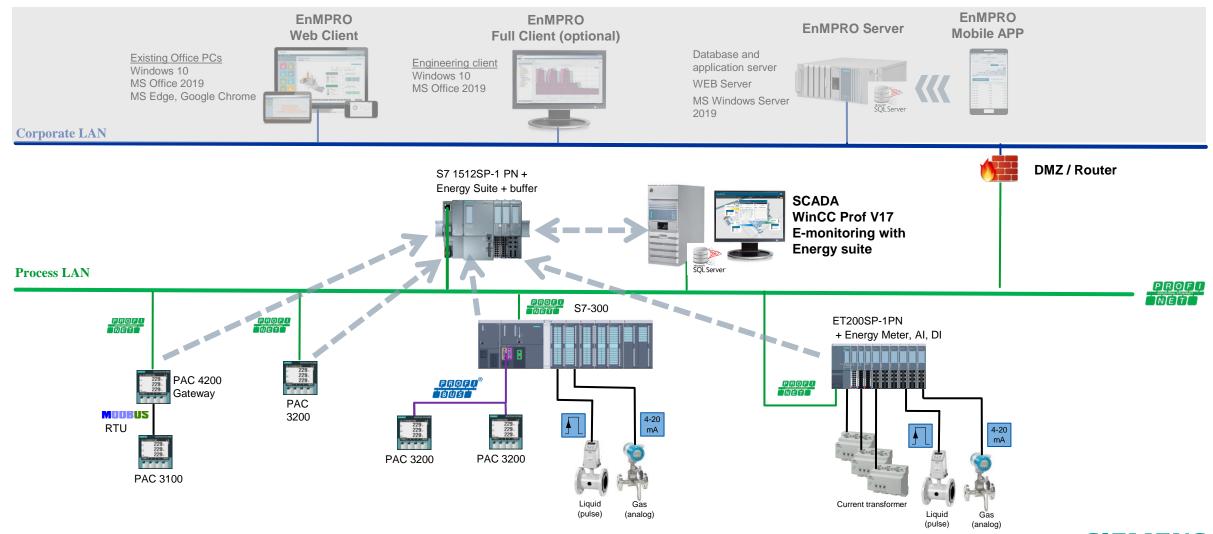
The simple solution for Integration and Monitoring SIMATIC Energy Suite - Innovative, efficient, easy, quick





SIMATIC Energy Management

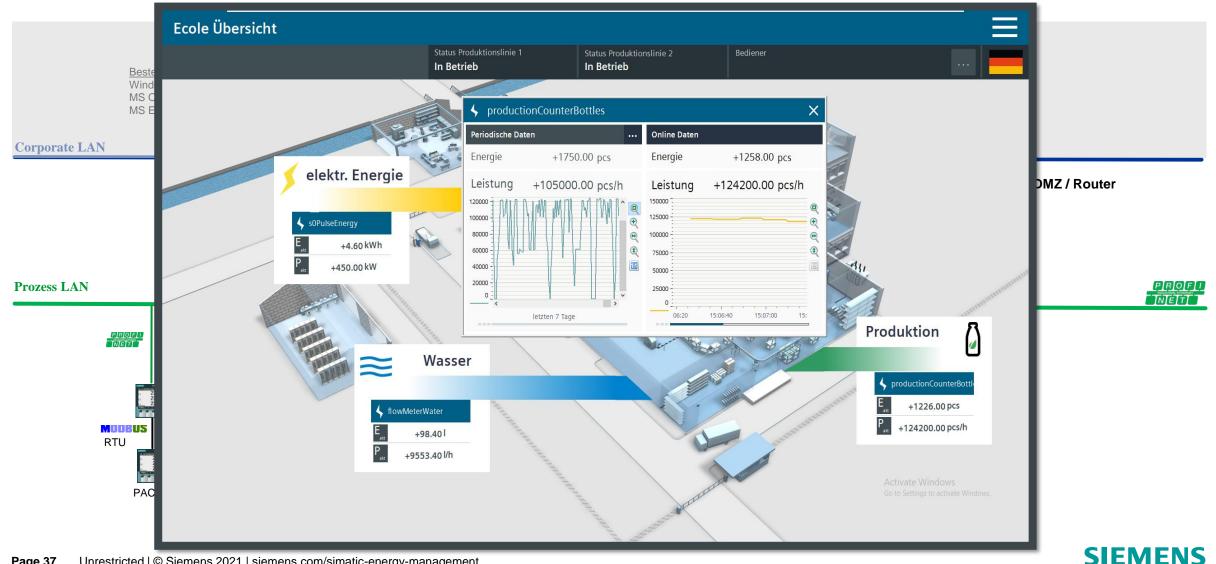
Architecture examples, energy data acquisition, archiving and monitoring





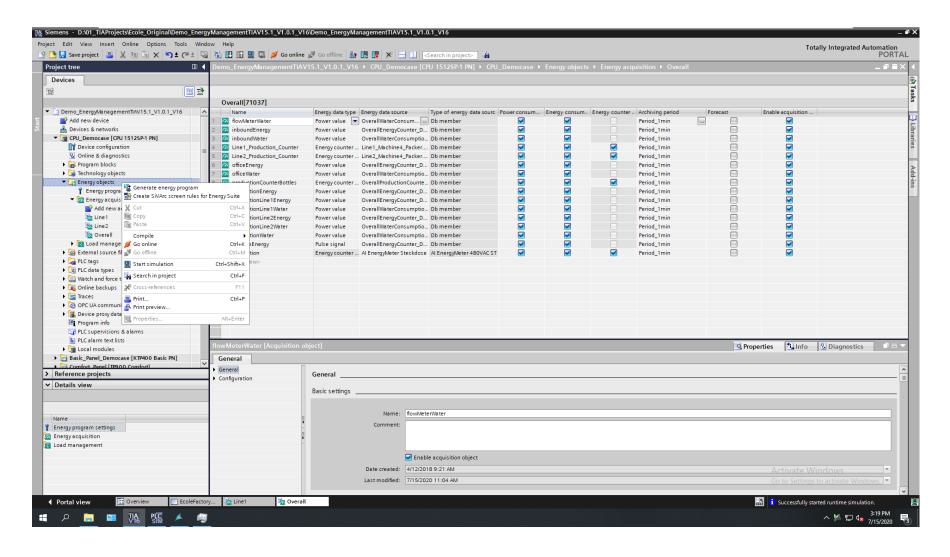
SIMATIC Energy Suite

Architecture examples, energy data acquisition, archiving and monitoring





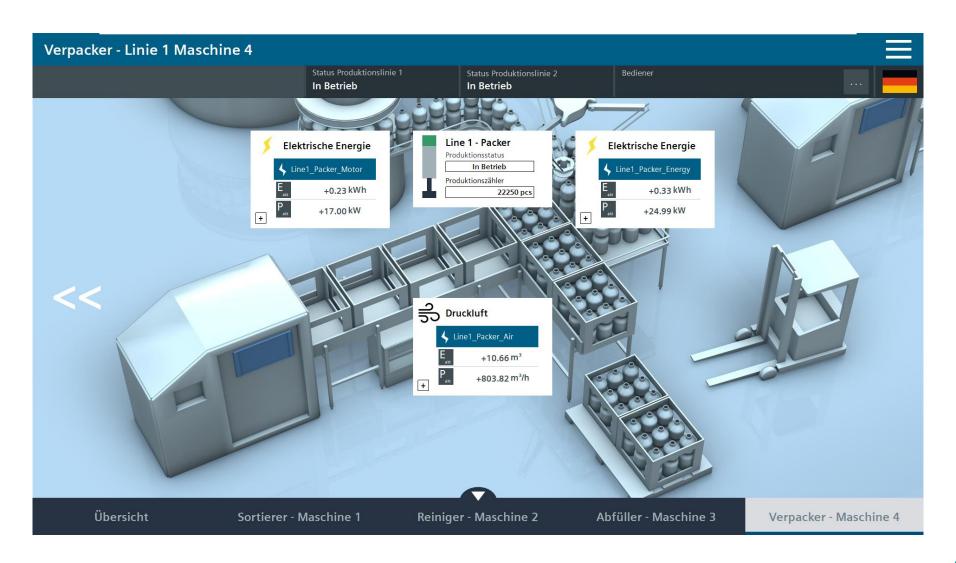
Energy data acquisition with the SIMATIC Energy Suite Control program configuration instead of programming





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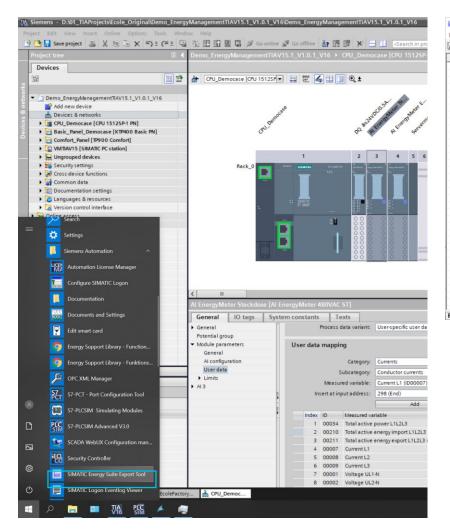
SIMATIC Energy Suite - Visualizing energy data Application example of F&B production

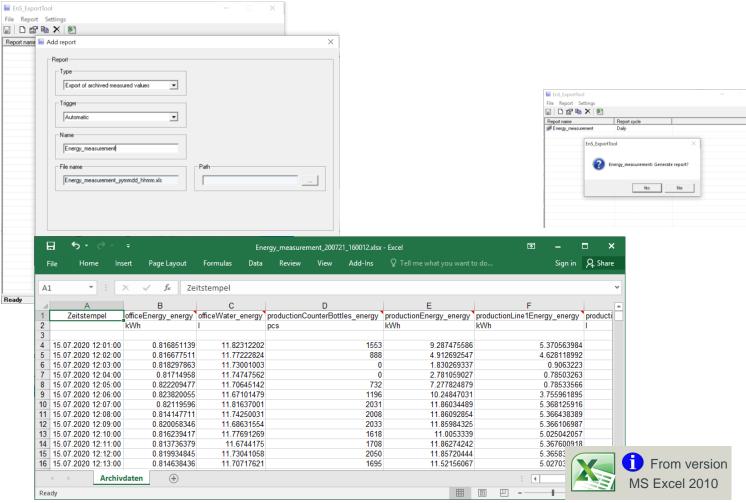




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SIMATIC Energy Suite - Providing energy data available externally Data export from the SCADA archive









What is the advantage

of minimizing the maximum required connected power supply?

Calculation of the demand charge

- Determination of the highest average power (in kW) during a period (usually 15 minutes) within a year.
- Multiplication of this value by the agreed price per kW with the power supply company



High costs with only **one-time** load peak

Customer requirement

- Reduction of demand change by avoiding load peaks
- Automatic regulation of the system without external influence
- Response of the system to feedback from the production process
- Production processes must not be influenced by this

e.g. small industrial customer 1MW * €100/kW/a = €100,000 demand charge medium-sized industrial customer 5MW * €100/kW/a = €500,000 demand charge Large industrial customer 10MW * €100/kW/a = €1,000,000 demand charge





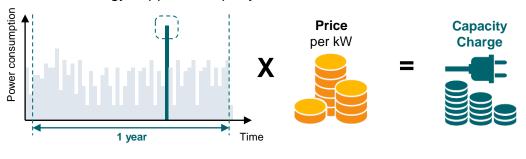
SIMATIC Energy Suite Load Management – Load peaks reduction

Customer requirements

- Reduction of the capacity charge through the avoidance of load peaks and more even power distribution
- Production processes must not be influenced
- Automatic regulation of the system without external influence
- Response of the system to feedback of the production process

Calculation of the Capacity Charge

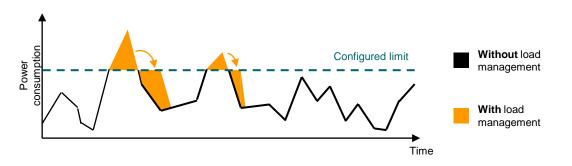
- Determination of the highest average consumption (in kW) during a period (usually 15 minutes) within a year
- Multiplication of this value by the contractually determined price per kW with the energy supplier company



High costs with only a single load peak

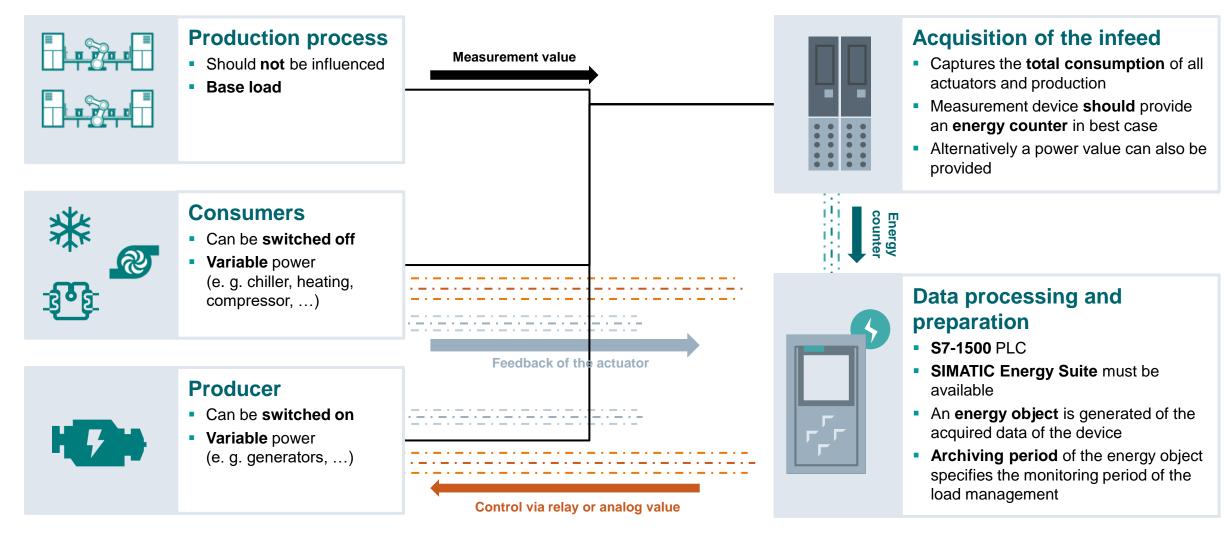
Siemens offering – SIMATIC Energy Suite with load management

- Direct integration into the production level due to PLC-based solution
 - → No intervention of IT systems in the production level necessary
- Avoidance of load peaks through integrated prediction algorithm
- Smooth load distribution due to independent switch of consumers or activation of generators
- Future-proof due to a modular function block concept
 - → Simple extension of the number of actuators
- Fast integration into an existing visualization including all relevant data of the actuators and the entire system
- Archiving of every switching action and limit violation





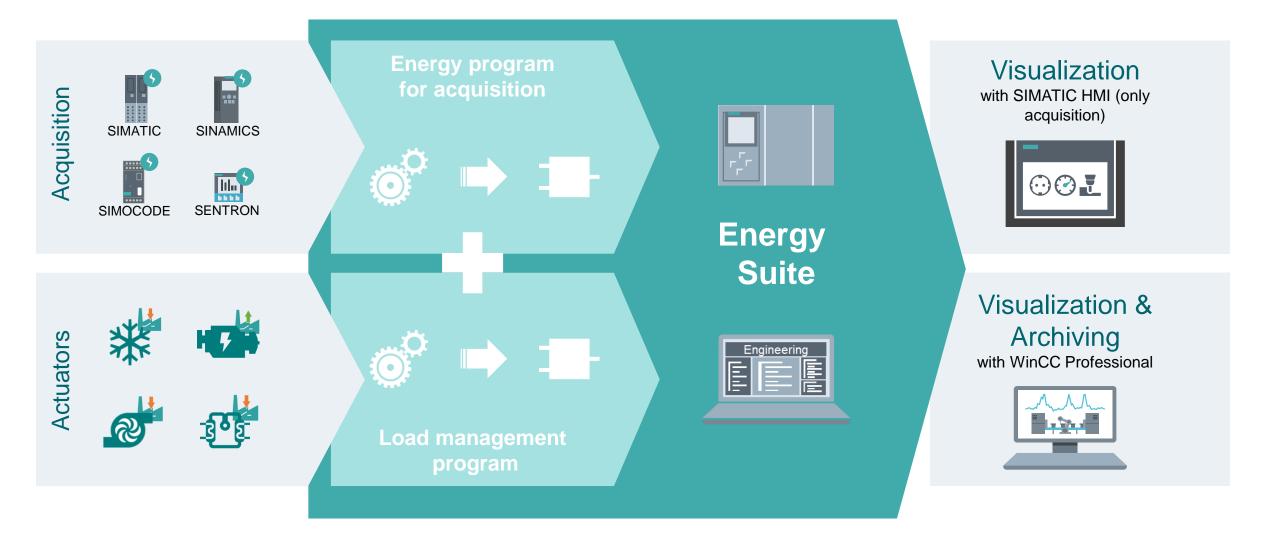
SIMATIC Energy Suite Load Management – Basic preconditions





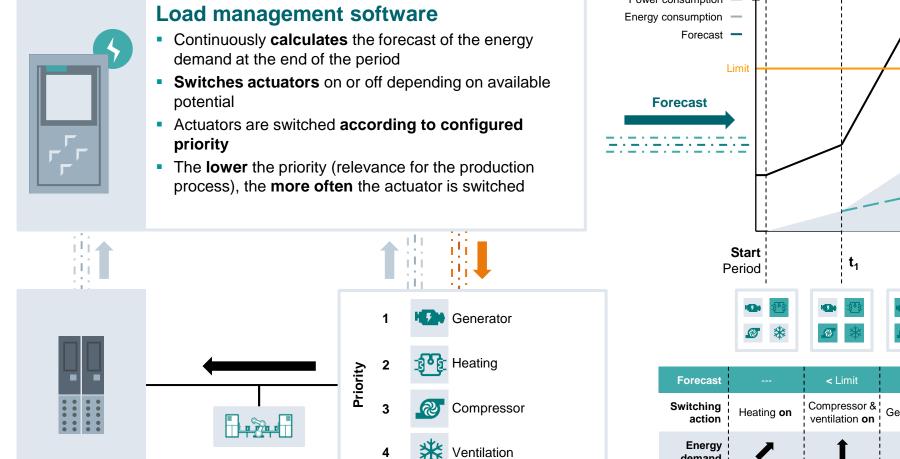
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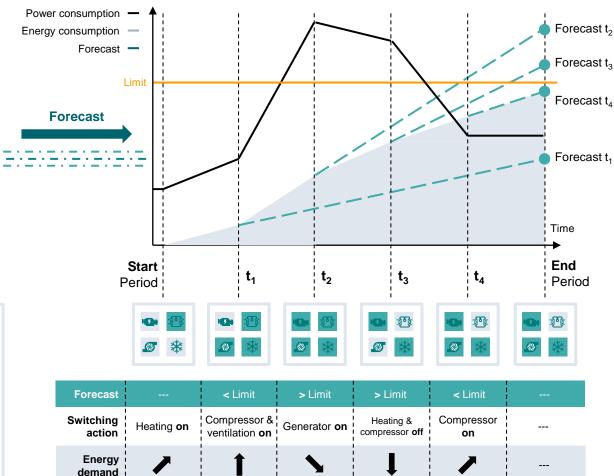
SIMATIC Energy Suite load management – Load management in the Energy Suite





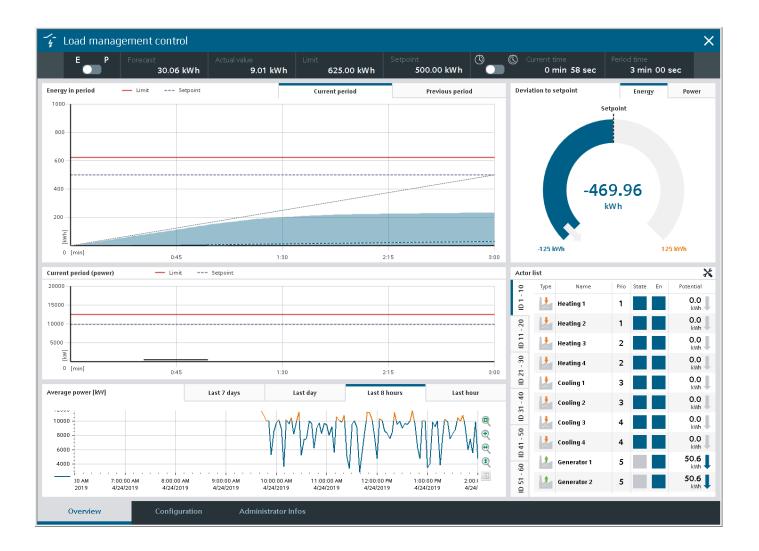
SIMATIC Energy Suite load management – Functionality

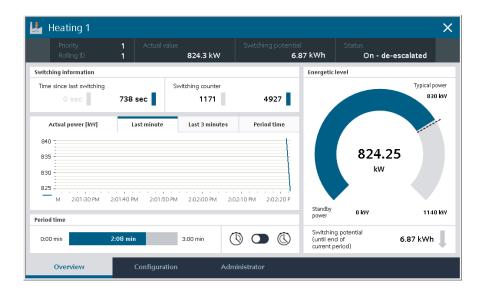






SIMATIC Energy Suite load management – Visualization example





Overview of the load management

- Presentation of the previous and current period using a triangle diagram
- Historical values of the infeed up to 7 days
- List of all actors including status and configuration possibility



Detail view per actuator

- All relevant information at a glance
- Subsequent configuration possible
- Operation of the manual mode

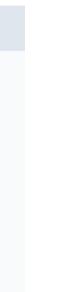


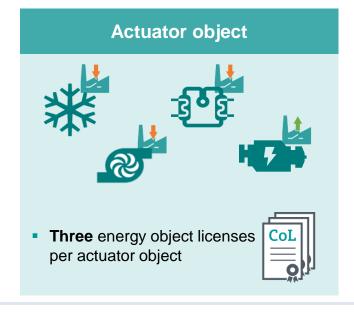
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SIMATIC Energy Suite load management – License concept

oncept

Acquisition objects One energy object license per acquisition object





PLC



- Energy object licenses as a kind of "currency", usable for acquisition objects as well as actuator objects
- Licenses as bundles of 5 or 10

Example

54x Acquisition objects

→ 54x Energy object licenses

80x Actuator objects

→ 240x Energy object licenses

Total: 294x EnO licenses

→ e. g. 29x 10 bundle + 1x 5 bundle



SIMATIC Energy Suite V17 License concept

License name	Article no.	Download = <u>↓</u> /DVD = �	L1-Price
Engineering			
SIMATIC Energy Suite V17 Engineering incl. 10 Energy Objects (2 x 5 EnO)	6AV2108-0AA07-	_	816,- € 916,- €
SIMATIC Energy Suite V17 Engineering Trial	6AV2108-0AA07-	SIOS: 109761410 -0AA7	27,50,-€
SIMATIC Energy Suite Engineering, SW Update Service	6AV2108-0AA00- 6AV2108-0AA00-	•	122,- € 137,- €
Runtime - SIMATIC Energy Suite S7-1500			
5 Energy Objects (1x 5 EnO)	6AV2108-0CF00- 6AV2108-0CF00-		204,- € 228,- €
10 Energy Objects (2x 5 EnO)	6AV2108-0DF00- 6AV2108-0DF00-	•	408,- € 458,- €
50 Energy Objects (5x 10 EnO)	6AV2108-0FH00- 6AV2108-0FH00-		2040,-€ 2289,-€
100 Energy Objects (10x 10 EnO)	6AV2108-0HH00 6AV2108-0HH00	•	4080,-€ 4578,-€

Benefits for the customer:

- Cost sensitive entry even for small applications
- Scalable Customer only has to buy what he needs
- **Future-proof** RT-License is version-independent
- **Flexible** Licenses can be distributed in the site

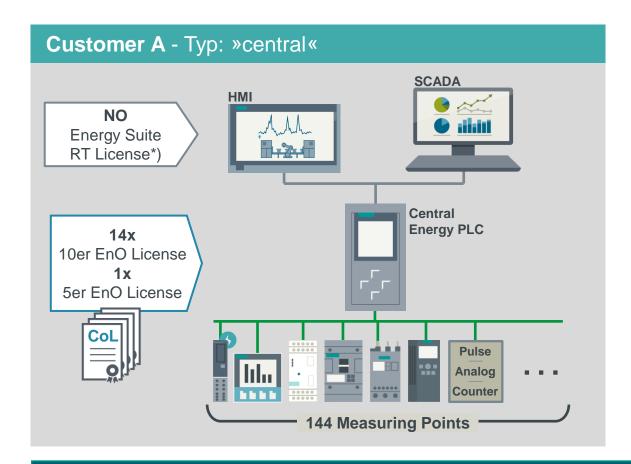
Note: .

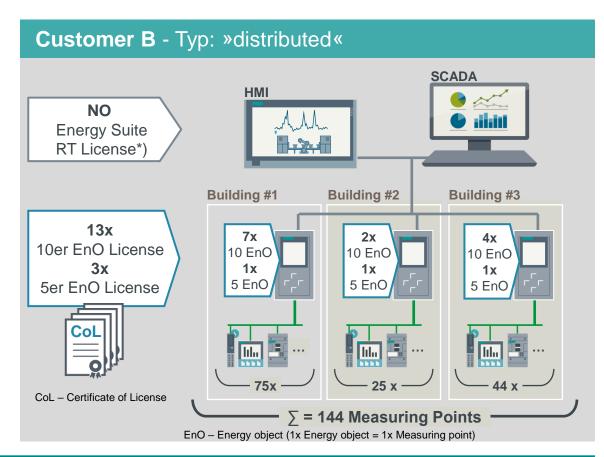
- All Runtime Licenses are countable and version neutral
- Runtime Licenses are provided as CoL

EnO – Energy object | **CoL** – Certificate of License



SIMATIC Energy Suite V17 Licensing examples



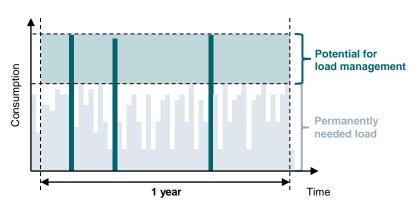


Flexible license concept offers individual licensing and allows licensing of the most important customer scenarios: Distributed systems and continuous expansion



SIMATIC Energy Suite load management – When do I achieve the ROI?

Exemplary use case





Highest load peak:

Price per kW/year:

Capacity Charge per year:

9.000 kW

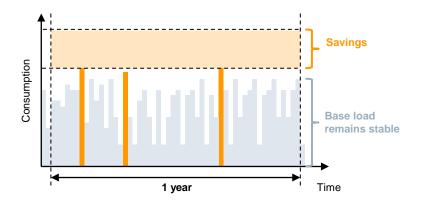
100,00 €/kW

900.000,00 €

Costs of LMGT



Hardware (PLC, Server,...): 30.000,00 € Software (EnS, WinCC): 5.000,00 € Licenses for actuators (80x): 9.600,00 €





Highest load peak:

Price per kW/year:

Capacity Charge

8.000 kW

100,00 €/kW

800.000,00 €

per year:

Return on Invest (ROI)



Savings per year: 100.000,00 €

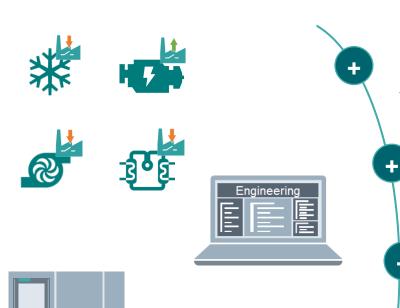
Costs for LMGT: 44.600,00 €

Return of Invest (ROI):

0,45 years



SIMATIC Energy Suite load management –Benefits



High time savings due to automatic program generation

Load management is **configured** via user interface in the TIA Portal and the program is then **generated**. The configuration is then completed in the visualization.

Fast and calculable Return of Invest

Through **fixed acquisition costs and predictable savings** through configurable performance limit.

High flexibility for future extensions

When actuators will be **extended in the future**, they can be **created in engineering** and the program can then be **regenerated**.

Short reaction time with fluctuating tariffs

Power limit can be modified **at runtime** and can therefore be adapted to **different tariffs** (e.g. day and night tariff)

Prefabricated visualization

Visualization for WinCC Professional **included in scope of delivery**, which provides all relevant information for the entire system, as well as the actuators, at a glance



<u>~</u>

SIMATIC Energy Suite in TIA Portal – One integrated solution

Benefits

- Integrated in the TIA Portal and in automation
 - ... permits conclusions between production and energy data
- Intuitive configuration and automatic generation
 ... avoidance of faults and considerably reduced configuration time
- 3 SIMATIC Energy Manager PRO pre configuration ... for efficient vertical integration
- 4 Making energy visible Basis for further analyses ... Switch-off concepts, Standby consumption optimization.



Integration of energy management in automation





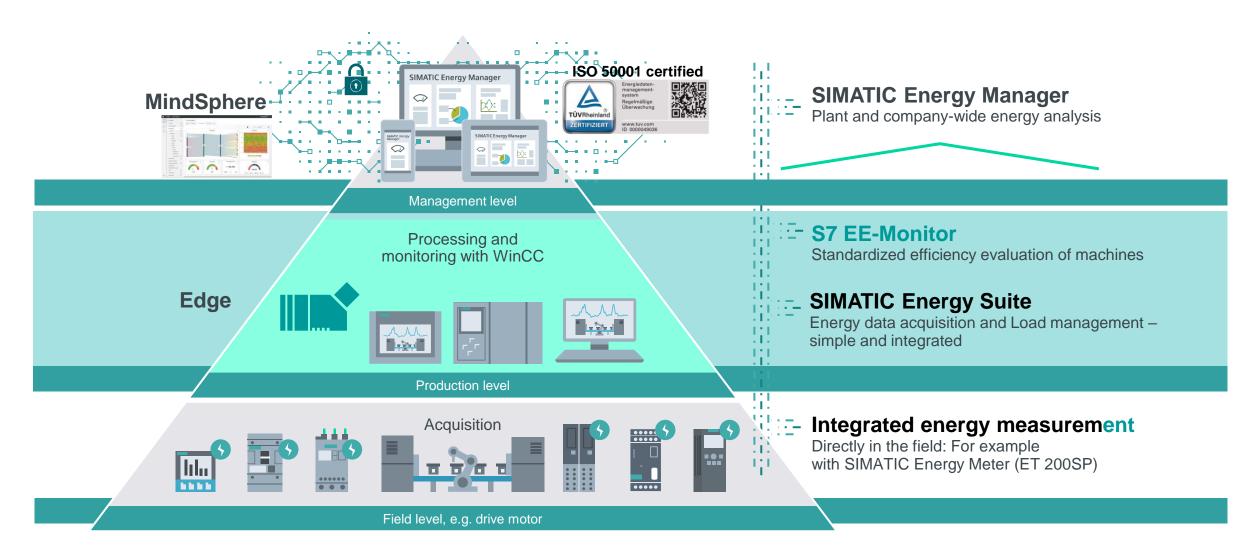
SIMATIC S7 Energy Efficiency Monitor



6

SIMATIC Energy Management –

Transparency and efficiency from machine level to company level







Norms and standards alleviate our everyday way of life

The simple efficiency evaluation of household appliances is already standard







<u>~</u>

Requirements for a comparative and valid energy efficiency evaluation

Continuous analysis

Monitoring of energy efficiency of machines and also in particular an efficient mode of operation of this machine



Status-related energy analysis

From shutdown condition to ongoing operation



Energetic profile

And acceptance form based on the VDMA standard 34179 and energy efficiency report for detailed analysis

SIEMENS Ingroundly for G	í.	Energy	efficie	ncy protoc	ol: En	ergy and m	edia	consumptio	on of	a machine						
						Proje	ct inf	ormation								
		Operator:				Handacture	landacturer:		Siemens AG	Licence:	1234567031000000					
		Project:	10000	MyProject		Hachine:		Filling_Machi	ine	Serial number:	1000000	55275				
					C	onditions (i	indep	endent of s	tate)							
	reference measurement					Notes:										
				Durstier: 00:0	sagna:	882										
				Duration 00:01	:38 (ha:											
					M		:c:	measured					-			
												_				
Measuring statio	en.	OII		Standb	7	Powering	UP.	Powering_E	Jown	Operation	al .	Working	a			
Electrical Energy	1	100,0	٧	990,0	v	2500,0	v	2000,0	٧	3000,0	v	8601,0	v			
electrical	ŀ	25,6	¥	350,0	٧	2229,4	¥	2225,0	v	3500,0	٧	8828,1	v			
	ŧ	-74,5	-74,5%	0.0	0,000	-270,6	-10,850	225,0	103%	500,0	16,7%	-6713	-7,t			
Compressed Air] 3	0,0	a/h	15,0	a/h	20,0	allh	20,0	n/h	30,0	n.th.	99,0	e.th			
m'Th Air	ţ	0,0	with	11,5	with:	19,7	ath	19,7	n/h	20,0	n/h	37,0	n/h			
	ŀ	0,0	0.0%	0.5	-23.600	0.0	-1.050	0.2	-15%	0.0	-6,0%	70	23.0			

Energy efficiency evaluation

Analysis

Independent of the machine type ...through S7 instruction for production-related and standardized determination of energy consumption in machines

Energetic evaluation

Already during the procurement phase (low life cycle costs)

Determined average performance values

Can be repeatedly checked during production (automatic long-term measurement as integral part in the TIA Portal)

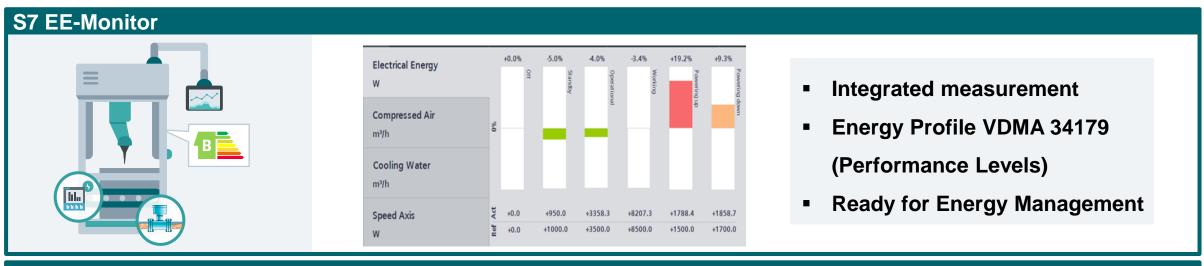


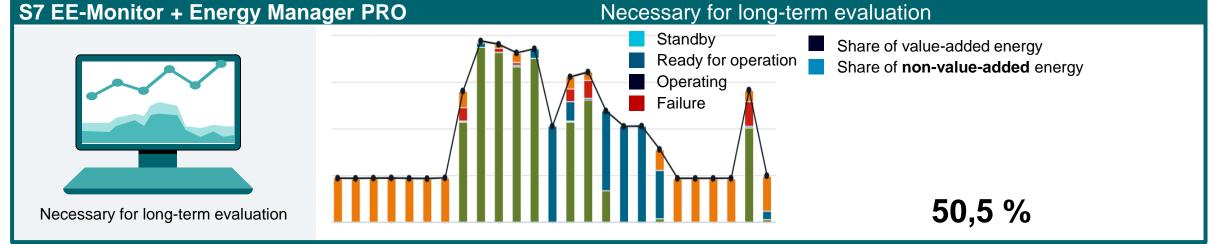


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SIMATIC S7-EE Monitor –

Overall concept Efficiency evaluation of machines at different levels





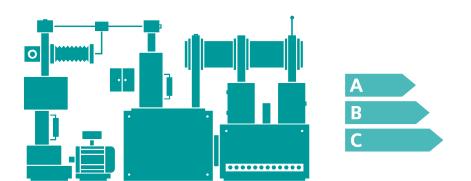




The SIMATIC S7 EE-Monitor — One solution for machine builders and end users

Machine builders

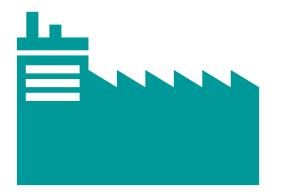
Supply your machine "Ready for Energy Management" with little effort



End users

Save money

Make your production more efficient





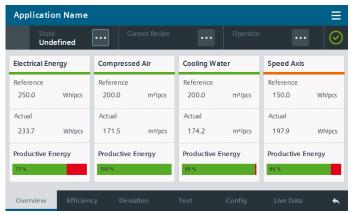




Efficiency analysis of machines

Two-stage overall concept (S7-EE Monitor, EnMPRO)

1. Local evaluation on the machine





Machine builder

Machine operator (End customer)

2. Central evaluation in EnMPRO

50.53



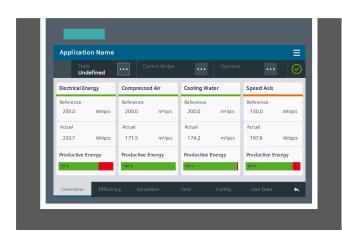
Production

machine

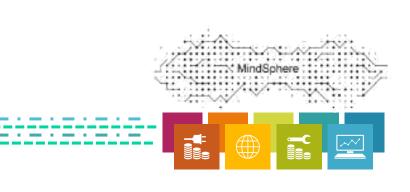
SIMATIC S7-EE Monitor + SIMATIC Energy Manager PRO Performance evaluation for production machines

1. Local evaluation on the machine

2. Central evaluation in EnMPRO













Machine builder

Mashine operator (end customer)

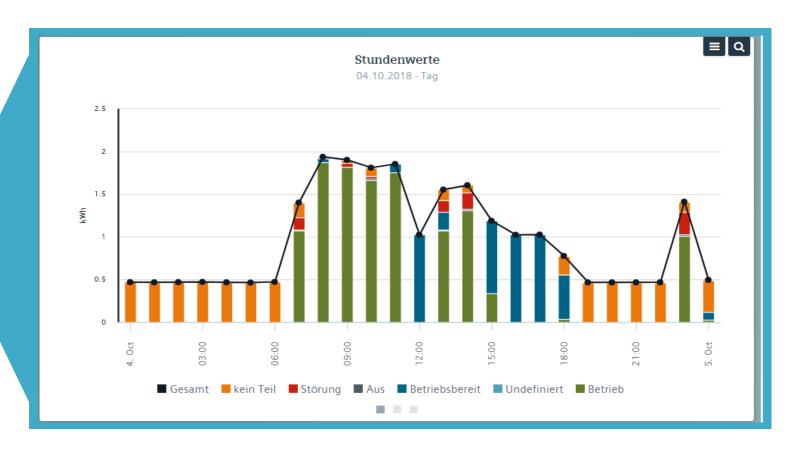




S7 Energy Efficiency Monitor / Energy Manager PRO

Application example from Siemens plant





At a glance!

- Energy per status
- Energy productive / non-productive



S7 Energy Efficiency MonitorSystem- and Hardware requirements

Metering

Up to 10 meters of any sort of energy



SIMATIC CPU

S7-1200/1500 controller



TIA Portal V17 / STEP 7

 Activation of calculation through license for each machine



SIMATIC HMI

Visualization directly on the panel

















License name	Article no.	L1-Price
S7 EE-Monitor for Machines S7-1500/1200 1)	6AV2108-1CF00-0BH0	204,- € 228,- €

1) The correct number of existing license certificates must be configured in the properties of the CPU hardware in the TIA Portal

Use of the S7 EE-Monitor recommended, when:

The machine has various operating modes

In the machine, relevant energy sorts are metered

Optional: SIMATIC Energy Manager PRO





SIMATIC Energy Efficiency Package(s)

For sustainable energy management in production

SIMATIC Energy Efficiency Package (EM)

The SIMATIC Energy Efficiency Package (EM) includes following components:



SIMATIC Energy Manager PRO Consumer incl. S7 EE-Monitor V7 (6AV6372-2DF67-1AX0)



Al Energy Meter 480V ET200SP (6ES7134-6PA20-0BD0)



Base Unit ET200SP (6ES7193-6BP00-0BD0)



Energy Efficiency Package (EM)

(6AV6372-3DF67-1AA1) Listenpreis: 505 EUR

"All-round carefree packages" – Advantages at a glance

- Licenses included: For production machine and integration in SIMATIC Energy Manager PRO Server¹⁾ (at operator of machines)
- Measuring-Hardware (SIMATIC Energy Meter or 7KMPAC3220)
- All components: ISO50001 tested with TÜV certificate
- Energy management in production: standardized and easy implementation (e.g. via equipment specification)
- Price advantage against single product purchase

SIMATIC Energy Efficiency Package (PAC)

The SIMATIC Energy Efficiency Package (PAC) includes following components:



SIMATIC Energy Manager PRO Consumer

(6AV6372-2DF67-1AX0)



Sentron PAC 3220 incl. S7 EE-Monitor V7 (7KM3220-0BA01-1DA0)



Erweiterungsmodul Switched Ethernet PROFINET (7KM9300-0AE02-0AA0)

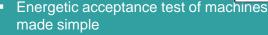


Energy Efficiency Package (PAC)

(6AV6372-3DF67-1AA2) L1-Price: 815 EUR

Benefits for machine builders





- Acceptance protocol exportable
- Efficiency monitoring according VDMA 34179 standard sheet on machine level²⁾
- Provision of machine availability
- Marketing option "Machine Ready for **Energy Management**"

Benefits for machine operators



- Basis for continuous optimization
- ISO50001 certification made simple
- Cross-vender solution (VDMA standard)
- Easy integration of machines¹⁾

- SIMATIC Energy Manager PRO Server licence required (6AV6372-2DF07-2AH0)
- Visualization as download Industry Online Support Portal: Beitrag 10975323





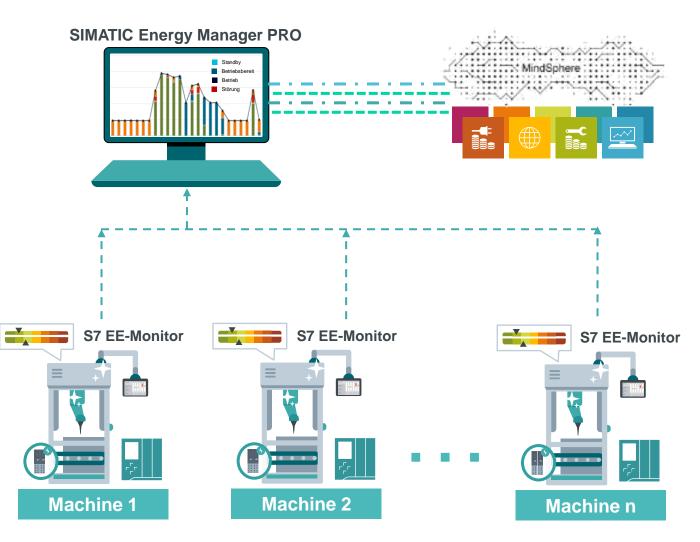
Efficiency evaluation for machines Advantages at a glance

For the machine operator

- Minimum investment EnMPRO Server necessary only¹⁾
- Achieve energy efficiency and conformity in production through equipment specification of machines easily
- Most simple integration of machines through standardized connection and machine templates²⁾

For the machine builder

- SIMATIC Energy Efficiency Package(EM,PAC) includes all components for the machine (HW, SW)
- Easy implementation (see S7 EE-Monitor)
- Including rights of use for SIMATIC Energy Manager PRO



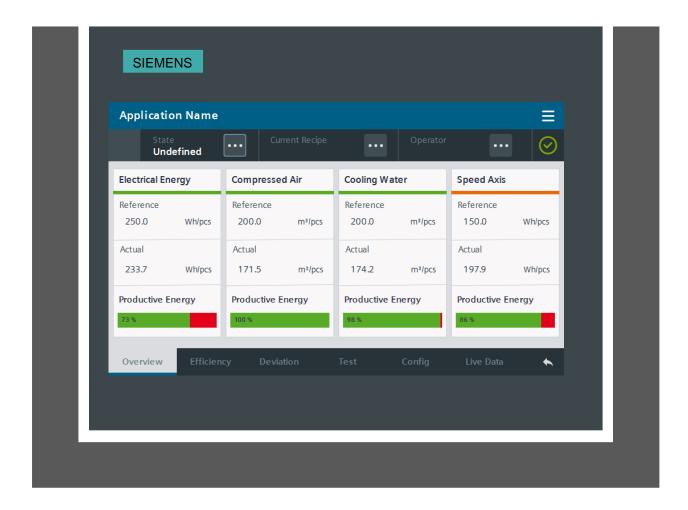


¹⁾ To be ordered separately: SIMATIC Energy Manager PRO Server (6AV6372-2DF07-2AH0)

²⁾ See SIMATIC Energy Manager PRO system manual (Industry Online Support Beitrags ID 109748841



Standardized evaluation of the energy efficiency of machines mit dem S7 Energieeffizienz-Monitor



- Have you already been approached about whether your machine can provide an energetic footprint?
- Has there already been a request for a standardized energetic acceptance protocol?
- Do you know the share of non-value-added energy (e.g. standby) of the machine?
- Do you have an overview of the energy use of the different media per machine?

Then let the advantages of SIMATIC S7 Energy Efficiency Monitor convince you!



G

S7 EE-Monitor visualization - details per measuring point SIOS ID: 109753230

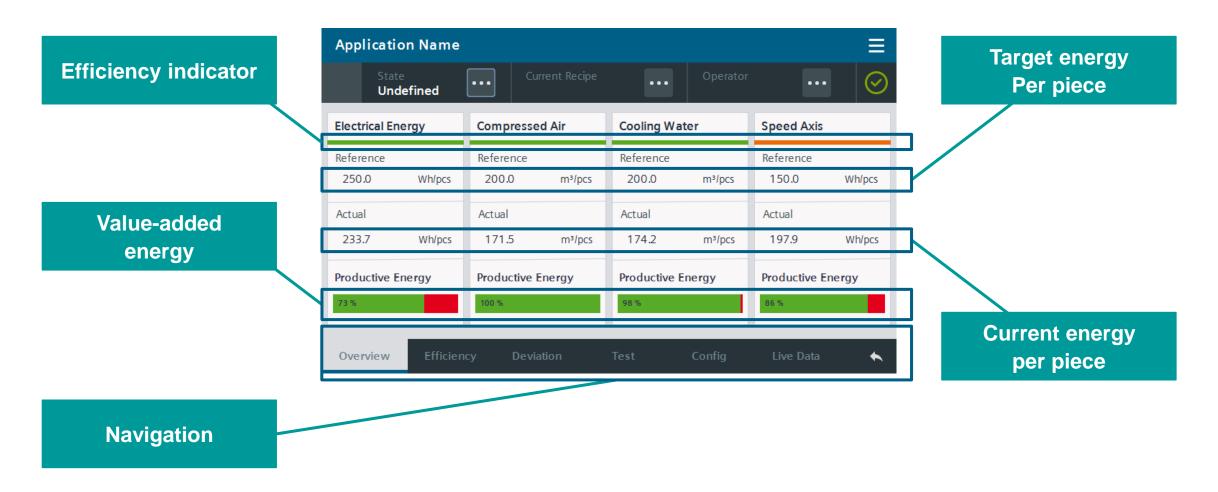




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S7 EE-Monitor Visualization - Overview

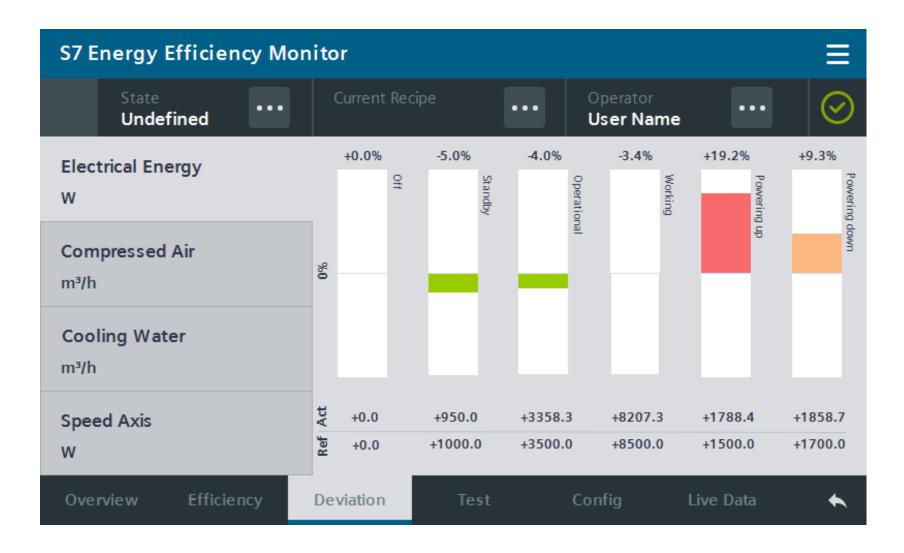
SIOS ID: 109753230





S7 EE-Monitor Visualization - Acceptance Test

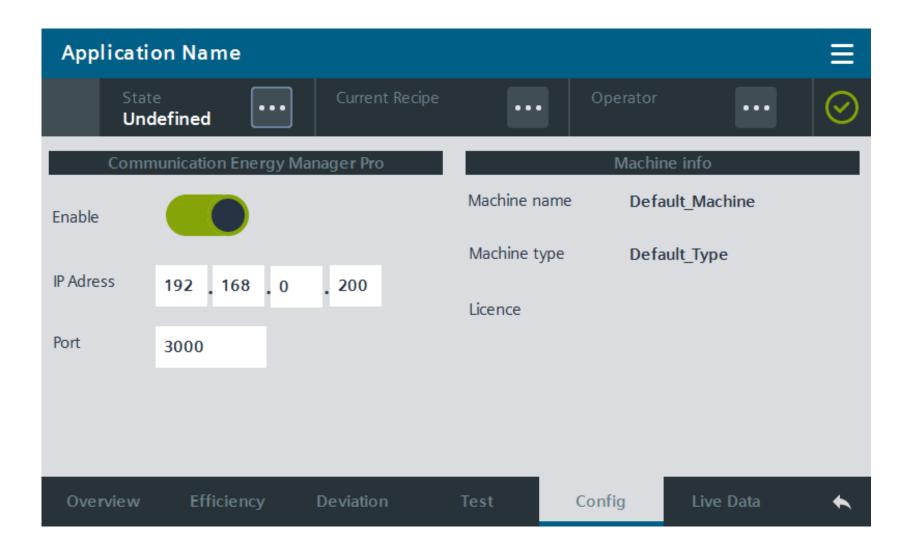
SIOS ID: 109753230





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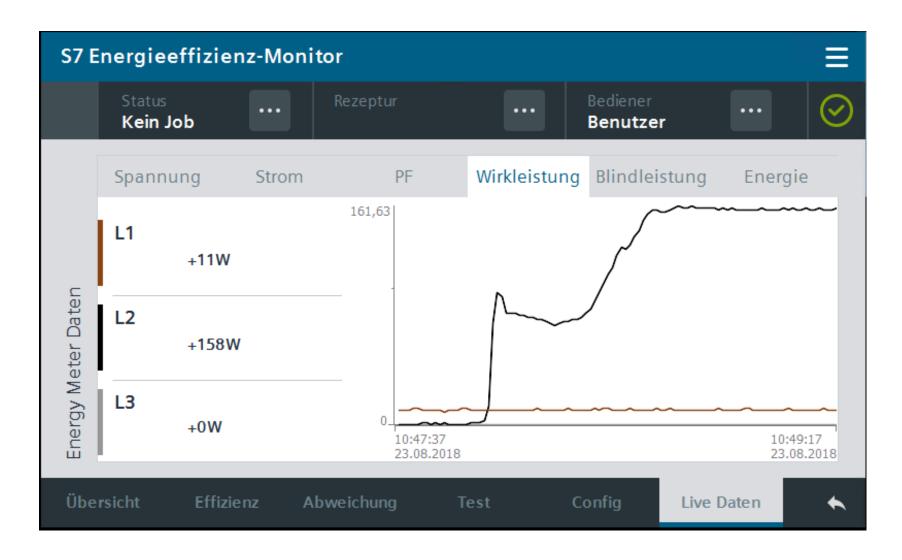
S7 EE-Monitor Visualization – Configuration EnMPRO Server SIOS ID: 109753230





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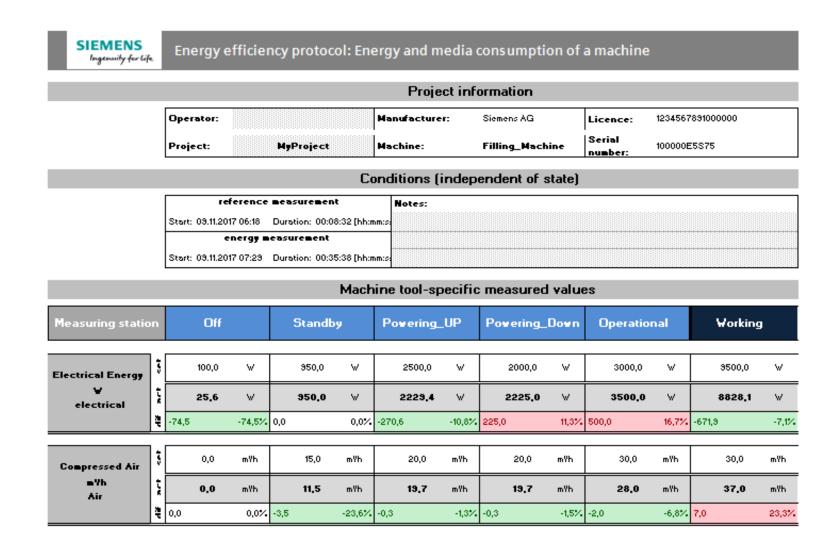
S7 EE-Monitor Visualization – Live Data Energy Meter SIOS ID: 109753230







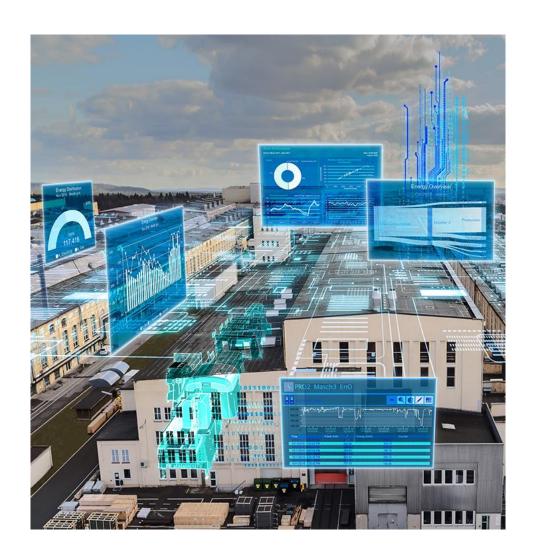
S7 Energy Efficiency-Monitor for machine efficiency analysis Standard Report (EE-Formular)





6

What does the S7 Energy Efficiency-Monitor offer - Highlights at a glance



- ✓ Vendor-independent machine analysis in accordance with measuring specification VDMA 34179
- ✓ Easy to integrate into existing S7 program As S7 instruction, it is an integral part of the TIA Portal
- Easy energy acceptance process
 Due to standardized evaluation and uniform acceptance form
- ✓ Reduced energy costs
 Identification of savings potentials through status-related analysis



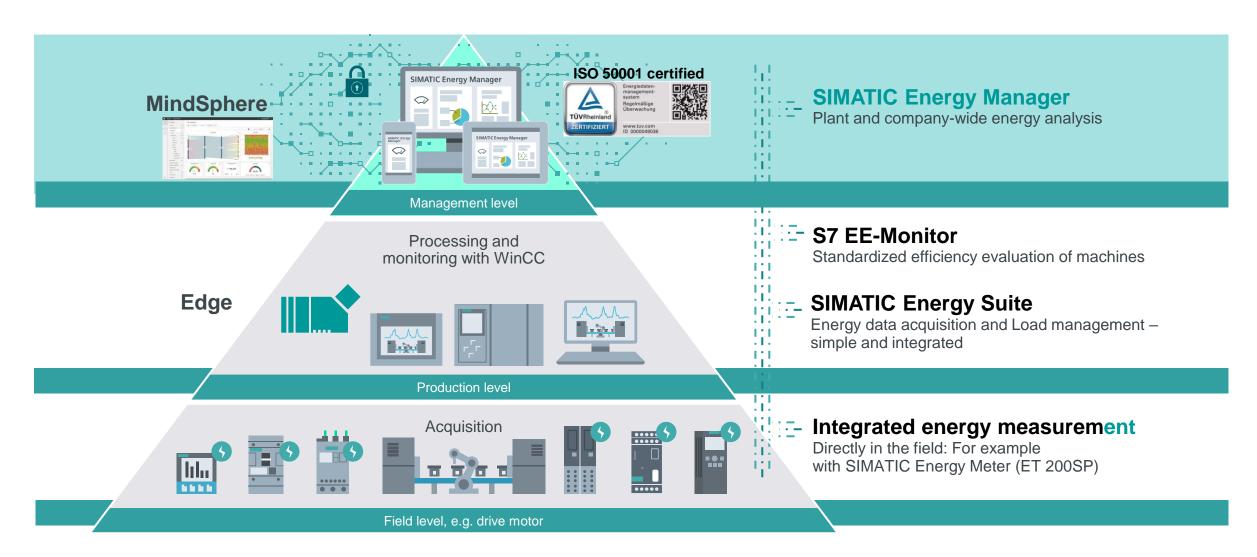


SIMATIC Energy Manager



SIMATIC Energy Management –

Transparency and efficiency from machine level to company level



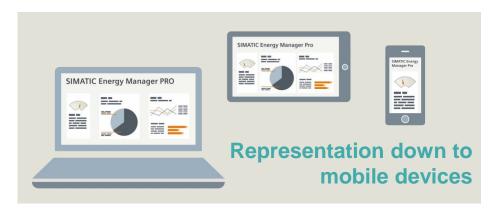




SIMATIC Energy ManagerData become information

How can I generate information from data?

- Flexible KPI/EnPI definition
- User-specific data preparation
- Integrated statistics functions
- Access to the "right" information with one click
- KPI definition using the drag-and-drop function and flexible representation (widget)





Display of the data for quick decision-making

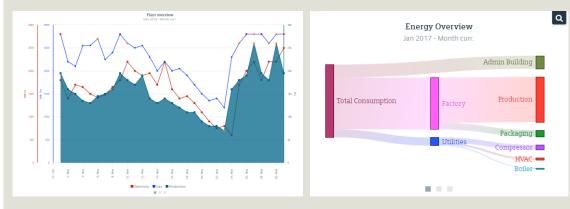


SIMATIC Energy Manager Energy Monitoring

Advantage of a simple Energy Monitoring

- Reduced engineering effort
- Simple Display functionalities combined with integrated analysis capabilities in Web Client
- Create energy visibility (main consumer, energy behavior, standby consumption,..)





The first step establish basic transparency





SIMATIC Energy ManagerSuitable representation of key figures

The right displaying option for the appropriate case

- Availability of a very flexible web dashboard
 - Charts like pie, line, bar
 - Gauge, traffic light, Text, Image,
 - Sankey, Head map, Map, Alarms
- Integrated statistic and analysis functionalities



Increasing the acceptance by using the proper displaying option

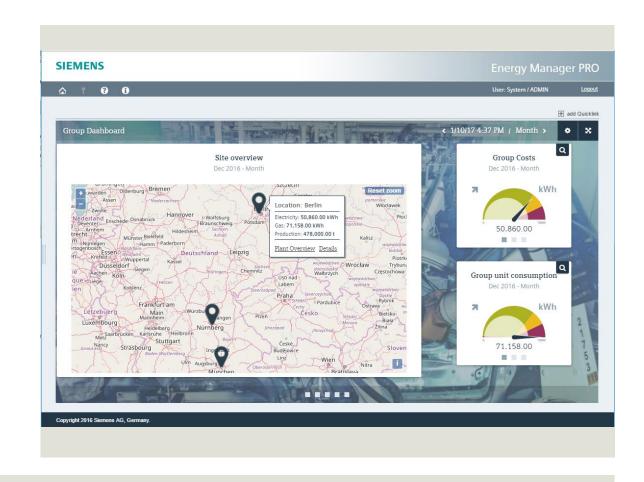




SIMATIC Energy ManagerDashboard across several sites

From high level views to the details

- The map widget supports
 - Geographical position of the site
 - Important EnPIs for this site
 - Direct navigation to the e.g. plant dashboard



Fast overview and the possibility performing a deep dive to the appropriate information

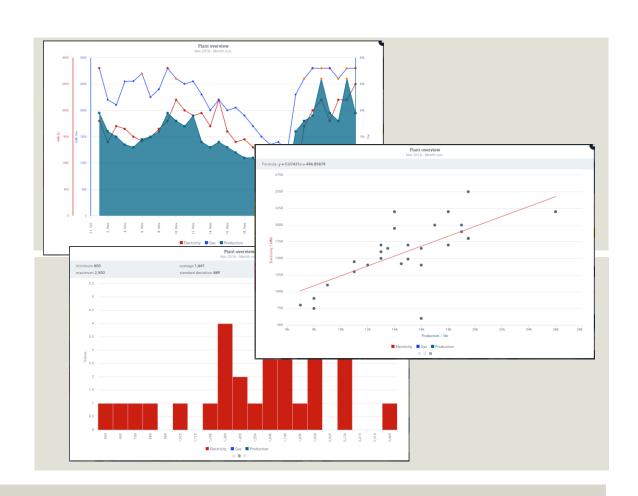




SIMATIC Energy Manager Data analysis with the Chart

Data analysis manageable for all different user

- From trend analysis until a Multivariable Regression Analysis
- Integrated directly into the Widget
- Further extended possibilities within the reporting



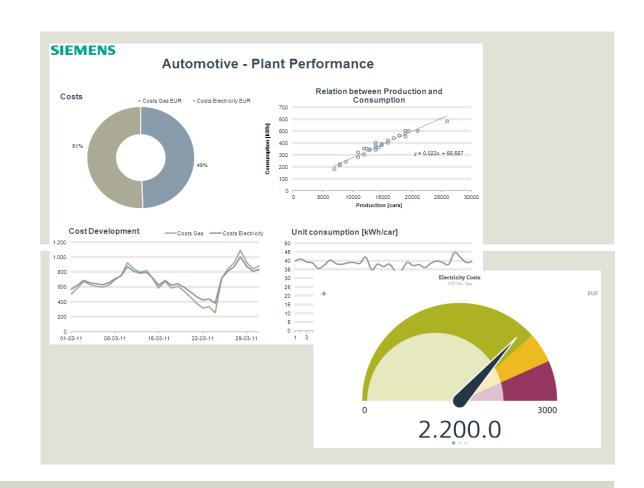
Integrated analysis functionalities supports the operator during the daily work



SIMATIC Energy Manager Energy controlling

What are the energy controlling requirements?

- Flexible EnPI configuration via drag & drop
- Bringing KPIs in relation to other time frames
- Various displaying possibilities
- Benchmark functionalities
- Sustainability reporting
- Target setting and watching there achievement



Thanks to Energy Performance Indicators you have your energy efficiency under control!

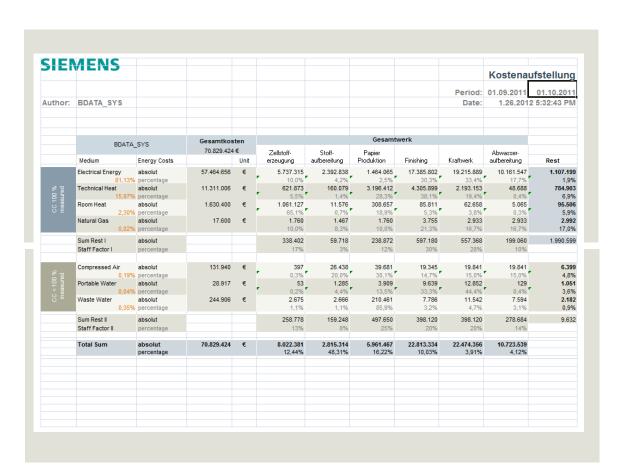




SIMATIC Energy Manager Energy accounting

Why cost causer accounting!

- Change the behavior through cost assignment
- From simple to complex cost assignment models
- Automatic transfer of KPIs to the ERP level.
- Provision of Information through email printer or Web Client



Cost transparency as fundament for optimization measures!



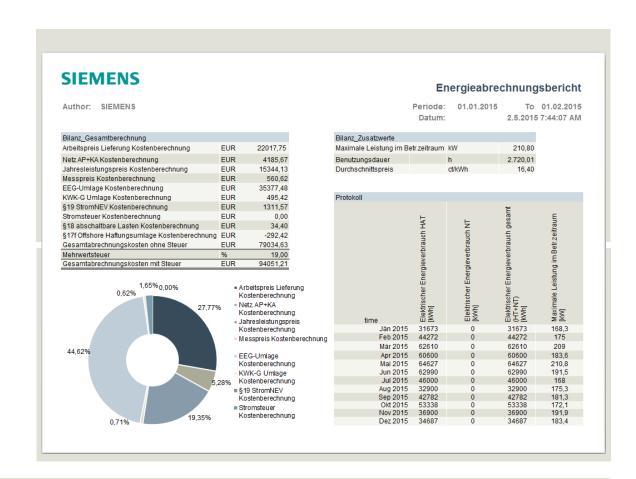
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SIMATIC Energy Manager Invoice verification

Trust but verify

- Invoice verification based on real energy data and the current contract
- Contract simulation getting a clear picture concerning the impact to costs
- Usage of hourly prices from e.g. stock exchange

• ...



The invoice verification increase the secureness

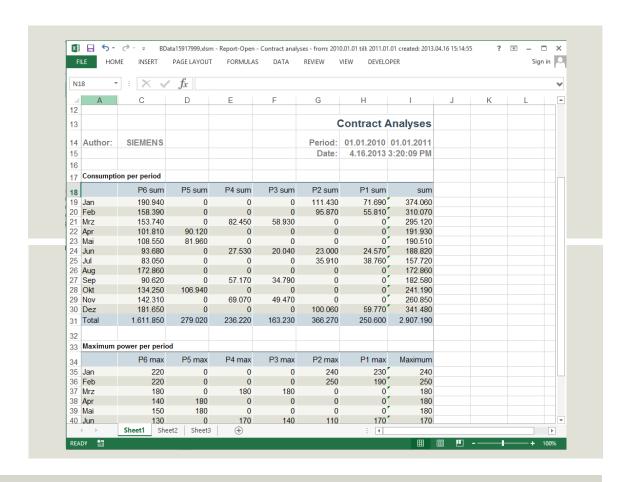




SIMATIC Energy Manager Mapping of complex tariff models

Easy configuration of complex tariff models

- Energy costs depend on time of the day, day of the week or the whole months of energy consumption
- Analysis based on the tariff model could be calculated easily
- New offers of tariff models from energy supplier can be easily simulated and evaluated





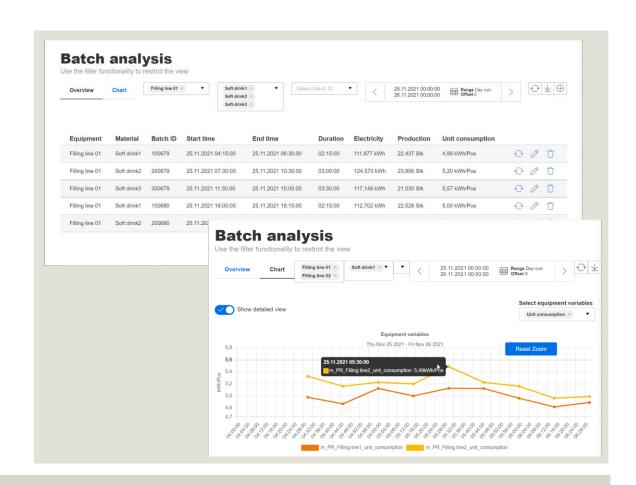




SIMATIC Energy Manager Batch Analyses

Data analysis on batch, product, or equipment level

- Data analysis based on equipment or materials
- Comparison of products produced by different lines
- Batch related energy balance across the production process



Energy consumption on product level allows CO2 food print calculations



SIMATIC Energy ManagerBaseline Management

Get the baseline for your plant or equipment

- The baseline is the theoretical energy consumption considering the actual circumstances
- Verifying the deviation between baseline and actual consumption
- Cumulative sum of this deviation shows changes in the energy efficiency



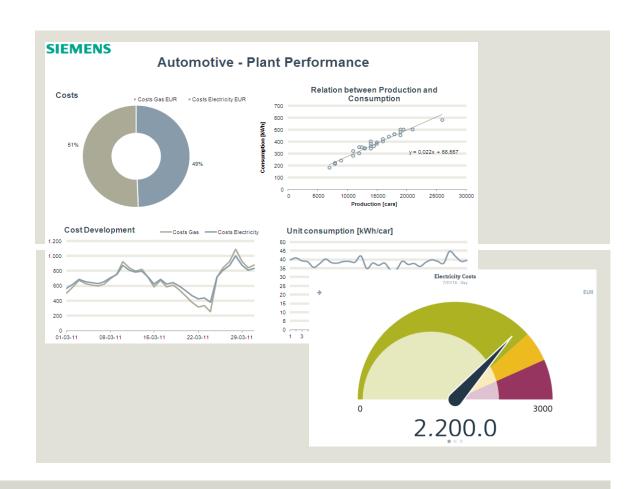




SIMATIC Energy Manager Energy controlling

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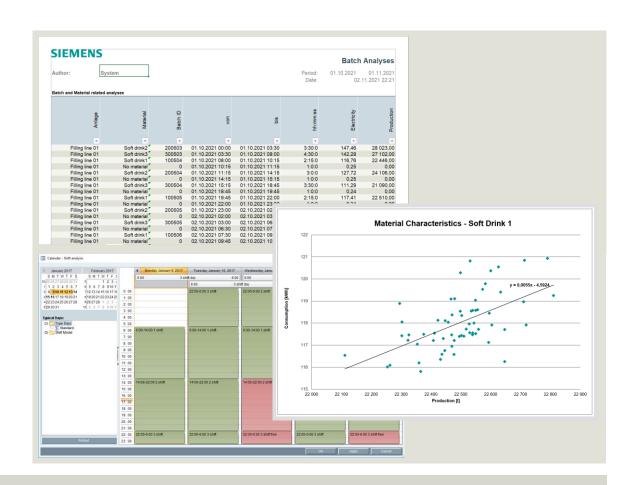
Thanks to Energy Performance Indicators you have your energy efficiency under control!



SIMATIC Energy Manager Prediction

The view to the future with EnMPRO

- The several prediction models can be combined according the requirements
 - Regression analysis
 - Typical day method
 - Production plan based prediction
- The automatic generated energy schedule can be handed over to the energy supplier



Prediction is a door opener for new way in energy procurement



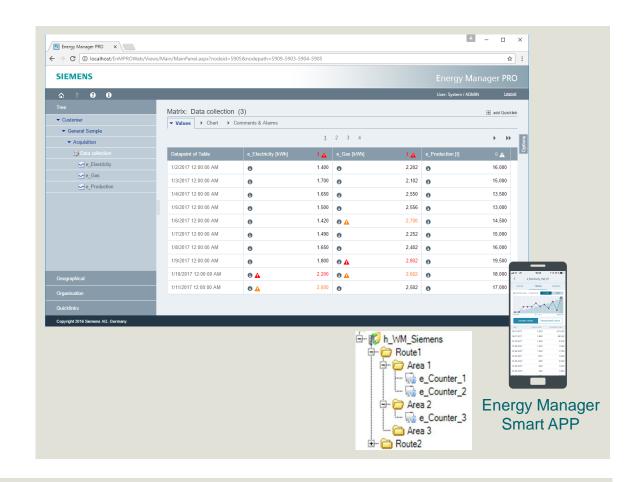


SIMATIC Energy Manager Manual data collection

How data can be collected manually?

Not all data is available in an automatic way. Production figures or consumption data can also be entered manually

- Mobile Data Recording
- Matrix (Web, Full Client)
- Automatic data reading form MS Excel





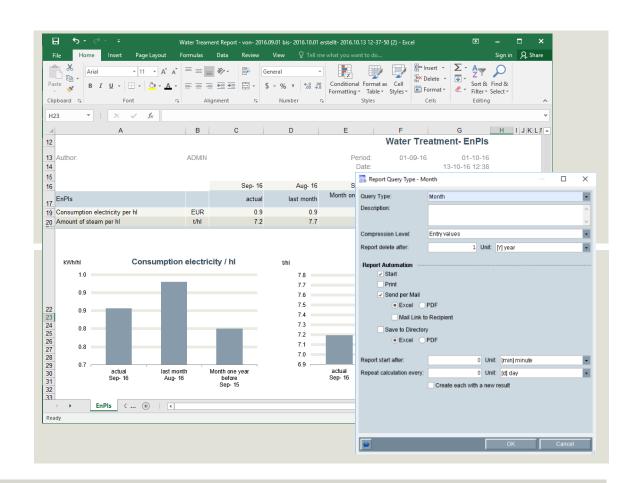




SIMATIC Energy Manager Comprehensive reporting

With few clicks to an automatic reporting

- High flexibility in report design (Excel, Word, pdf)
- Simple configuration instead of programming
- Automatic report creation and distribution via email, printer
- Available in the Web Client



The automatic reporting supports in distributing the information

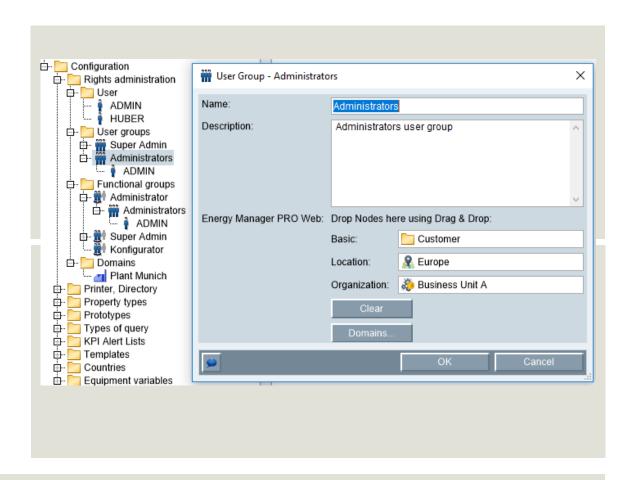




SIMATIC Energy Manager Authority concept

Comprehensive authority concept

- Restricting the view to the information The user shall only see what is provided for him
- Restricting the functionality The user shall only do what is provided for him
- User Management via Active Directory



Different views to the system increase the system acceptance

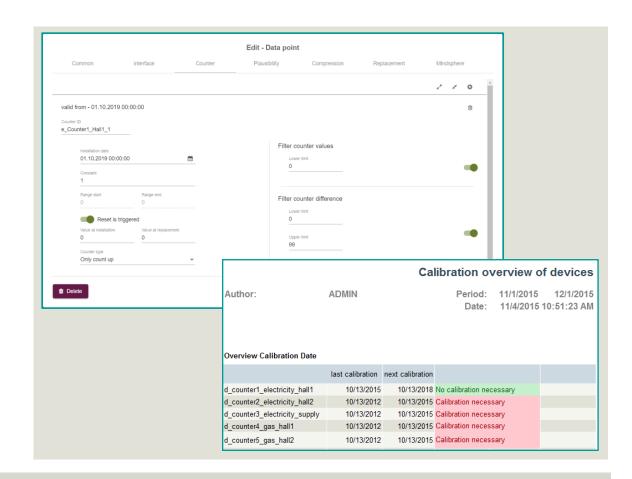




SIMATIC Energy ManagerCounter Management

Integrated Counter Management

- Configuration and consideration of counter overflows, counter changes,...
- Automatic calculation of consumption and power
- Report including the information when the next counter calibration shall take place



Increasing data quality via the integrated counter management

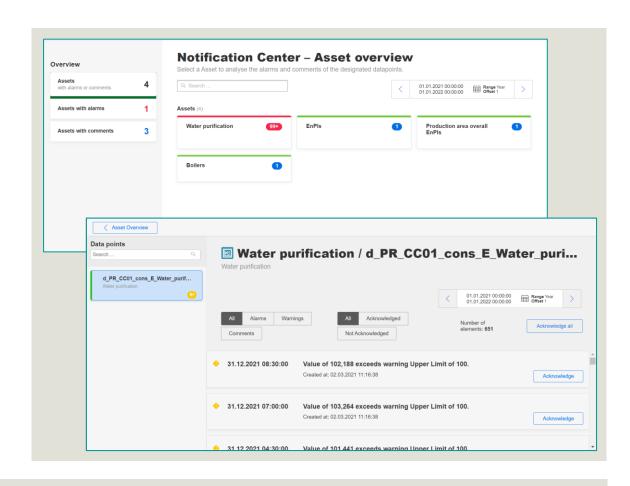




SIMATIC Energy Manager Data quality

Data monitoring and alarming

- Definition of plausibility limits
- Notification center for total overview of all messages/maintenance comments
- Gap detection of collected data and monitoring of KPI/EnPI-Limits
- Alarming via E-Mail
- Data validation report shows data quality in the system



Quick reaction through early fault detection





SIMATIC Energy ManagerEnergy Efficiency Measure Management

Comply to ISO 50001 Measure Management

- Comply to ISO 50001
- Overview about all energy efficiency measures
- Log real savings for each measure
- Overview about possible savings considering costs and CO2 emissions



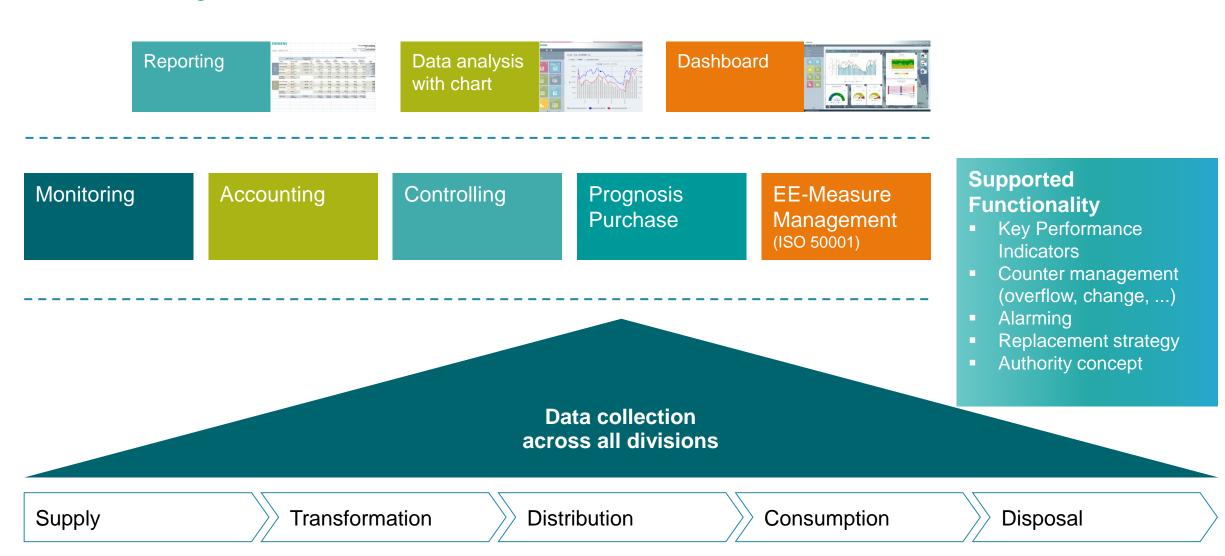


Provides information about how much and where you should spend your many



SIMATIC Energy Manager Horizontal integration of the v

Horizontal integration of the value chain







SIMATIC Energy Manager Basic V7.3 A new product for an easy access

Easy access – "Energy Manager Basic"

- Configuration with the Web Client
- Easy Dashboard- and report configuration
- Interfaces like OPC, Energy Suite, WinCC, Modbus/TCP
- Easy user management
- Available languages are DE, EN, IT, FR, ES, CN
- Upgrade possibility to EnMPRO with License key
- Installation of all software components on one PC

Customer benefit

- Easy and fast entry to energy data management
- Intuitive Web engineering
- Scalable solution thanks to easy upgrade to the Energy Manager PRO



Energy Manager PRO

Web engineering+ Full Clientconfiguration foradvanced topics





SIMATIC Energy Manager PRO V7.3 –

Enhanced functionality by upgrading to Energy Manager PRO

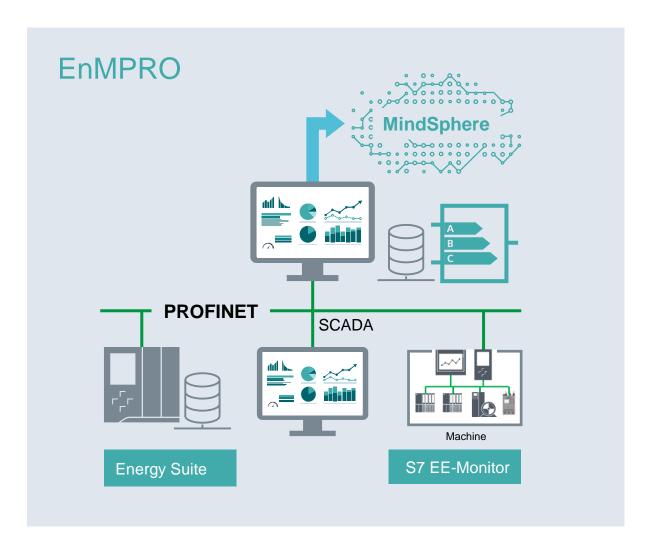
Energy Manager PRO

Additional functions:

- Full client configuration (total functional scope)
- advanced reporting with global templates
- Batch and material analysis, Forecasting possibilities
- S7 EE Monitor interface including template and instance concept
- Energy efficiency measures
- Additional Interfaces: OLE DB, ASCII-File, S7
- Additional data acquisitions (further locations)

Customer benefit

- Individually adaptable energy management system
- Baseline management
- Cross-disciplinary machine analysis/ calculation of key performance indicators
- Benchmark of machines



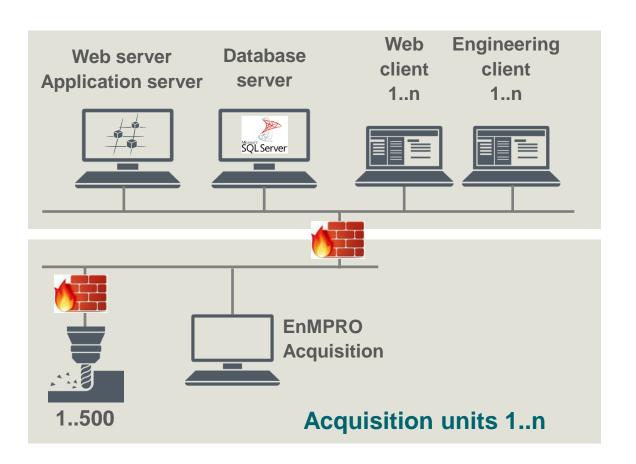




Energy Manager PROScalable architecture

How does the system architecture look like?

- Scalable architecture with up to 30.000 tags
- Distributed Acquisition units
- Windows Server 2019 operating system
- SQL Server 2017 Standard Edition





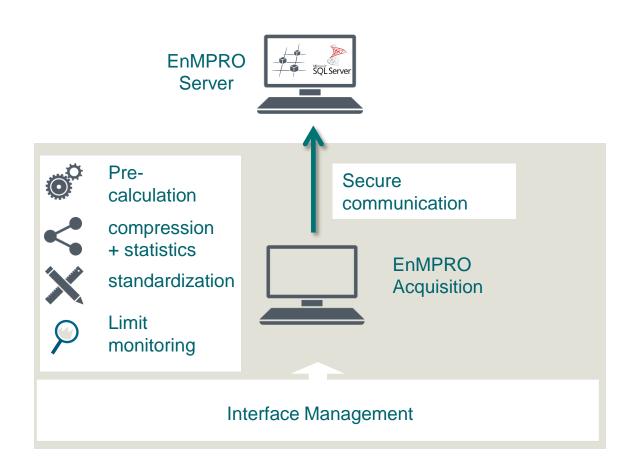




Energy Manager PROAcquisition Architecture

Advantage of decentralized data acquisition

- Pre-calculation of data (non-linear correlation)
- Standardization of data (counter, consumption, power)
- Compression of data and additional calculation of statistical values
- Limit monitoring ++
- Secure data transfer (3DES 256-Bit)



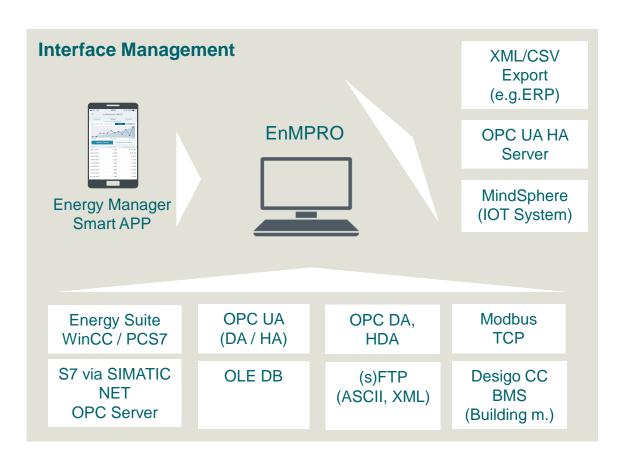




Energy Manager PROInterfaces

"Connectivity" in main focus

- Numerous data interfaces to collect the necessary information
- Support of int. standards like OPC UA,...
- Open system to calculate e.g. KPIs/EnPI or costs and provide the results to other systems
- Mobile data acquisition



Openness to collect data for global transparency and export possibility of results



G

SIMATIC Energy Manager V1.0 IOS and Android App for a mobile data acquisition

Functions

- Synchronization of the route and the corresponding data point configuration as well as the plausibility settings
- Counter identification with scanning of the QR- or Barcode
- Plausibility review during the data entry
- Translation of the counter value into a consumption value
- Value correction of the different acquisition cycles (28., 3., 5. of the month)
- Graphical trend representation of the last 12 acquired as well as interpolated values
- Offline mode data acquisition possibility
- Support of encrypted communication (https)

Customer benefit

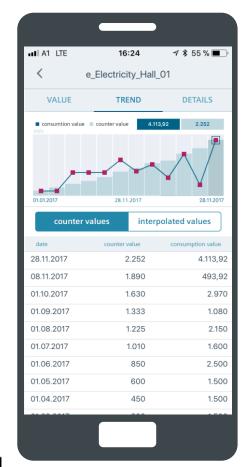
- Full transparency of the energy consumption
- Increase of data quality through plausibility review and counter identification
- Easy and intuitive handling





Google Play-Store:













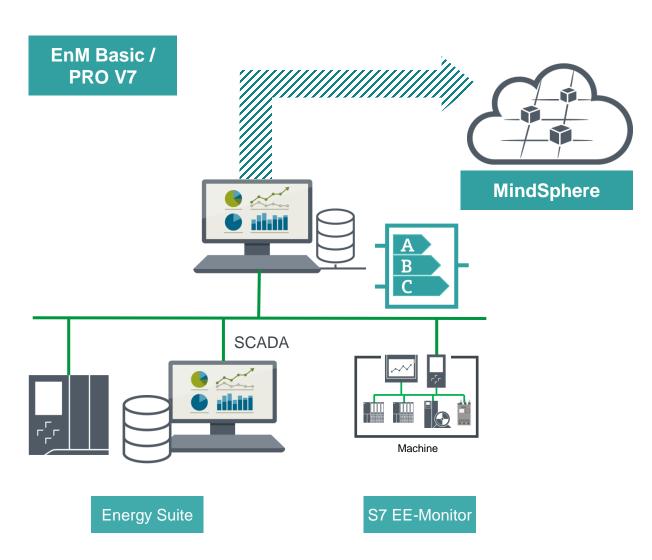
SIMATIC Energy Manager V7 MindSphere Connectivity with Basic and PRO

Connectivity to MindSphere

- Automatic creation of the variables in the MindSphere (Cloud)
- Cyclic and secure data transmission of time series

Customer benefit

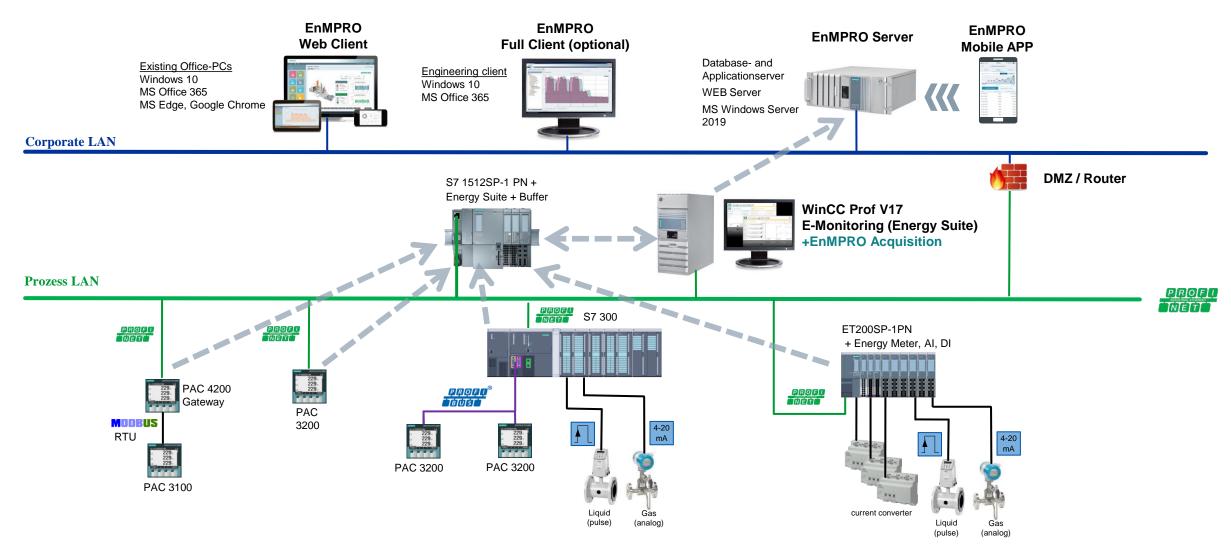
- In addition to the on-premise analysis option for the data, the Energy Manager Basic / PRO is used as data collector and data preprocessor with an Interface towards the MindSphere
- This data can be used for further analyses and services in the MindSphere





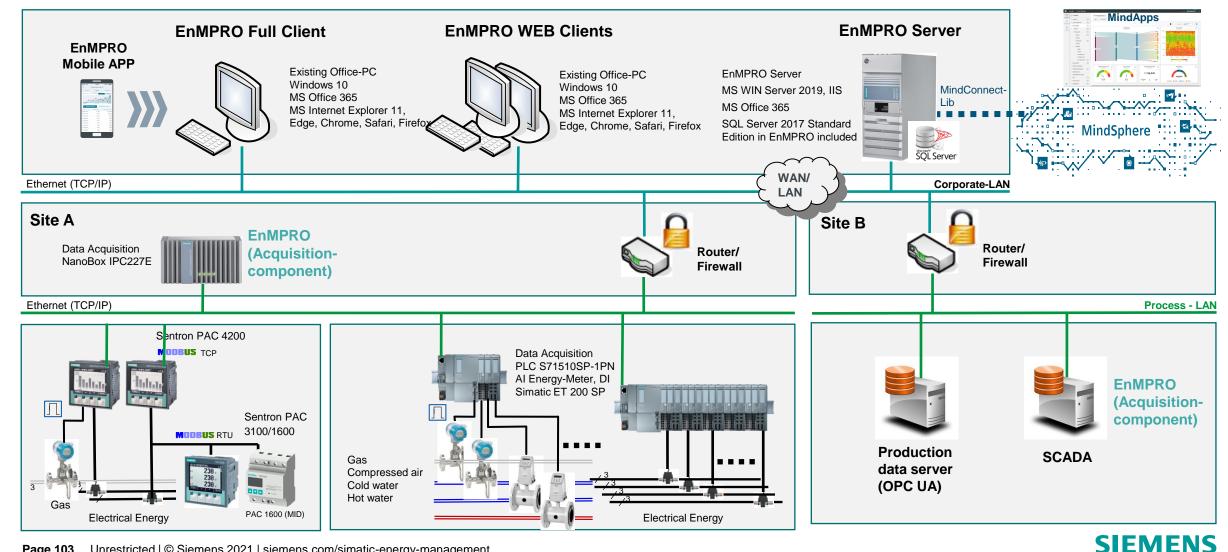
SIMATIC Energy Data Management

Energy Acquisition / Energy Monitoring / Energy Management



SIMATIC Energy Management

Distributed Data Architecture for additional locations + Cloud



License overview – Energy Manager Basic licenses and Tag Packages

SIMATIC Energy Manager V7.3	MLFB for Download	MLFB	Download-Price
SIMATIC Energy Manager Basic (incl. 50 Tags) 1)	6AV6372-1DF07-3AH0	6AV6372-1DF07-3AX0	3 060 €
SIMATIC Energy Manager PRO (incl.50 Tags) 1)	6AV6372-2DF07-3AH0	6AV6372-2DF07-3AX0	6 120 €
SIMATIC Energy Manager Powerpack Basic -> PRO	6AV6372-2DF07-3AH3	6AV6372-2DF07-3AX3	3 060 €
SIMATIC Energy Manager Tag Packages	MLFB for Download	MLFB	Download-Price
SIMATIC Energy Manager Tag Package 50 ²⁾	6AV6372-2DF07-0CH0	6AV6372-2DF07-0CX0	4 080 €
SIMATIC Energy Manager PRO Tag Package 100 ²⁾	6AV6372-2DF07-0DH0	6AV6372-2DF07-0DX0	7 140 €
SIMATIC Energy Manager PRO Tag Package 250 ²⁾	6AV6372-2DF07-0EH0	6AV6372-2DF07-0EX0	10 200 €
SIMATIC Energy Manager PRO Tag Package 500 ²⁾	6AV6372-2DF07-0FH0	6AV6372-2DF07-0FX0	14 280 €
SIMATIC Energy Manager PRO Tag Package 1000 ²⁾	6AV6372-2DF07-0GH0	6AV6372-2DF07-0GX0	24 480 €
SIMATIC Energy Manager PRO Tag Package 5000 ²⁾	6AV6372-2DF07-0HH0	6AV6372-2DF07-0HX0	28 560 €
SIMATIC Energy Manager PRO Tag Package 30000 ²⁾	6AV6372-2DF07-0JH0	6AV6372-2DF07-0JX0	34 680 €

Note

- 1. Included components: 1 Acquisition, 1 Client, 1 Web-Client, Mobile Data acquisition; embedded database: Microsoft SQL Server 2017 Standard Edition embedded
- 2. With the tag packages the number of tags can be extended dynamically. The total number of tags is extended by the number of tags in the tag package



License overview – Energy Manager Extension- and SUS licenses

Extensions	MLFB for Download	MLFB	Download-Price
SIMATIC Energy Manager 3 Web Clients 1)	6AV6372-2DF27-0AH0	6AV6372-2DF27-0AX0	2 040 €
SIMATIC Energy Manager 20 Web Clients 1)	6AV6372-2DF27-0BH0	6AV6372-2DF27-0BX0	7 650 €
SIMATIC Energy Manager 60 Web Clients 1)	6AV6372-2DF27-0CH0	6AV6372-2DF27-0CX0	15 300 €
SIMATIC Energy Manager PRO Client 1)	6AV6372-2DF37-0AH0	6AV6372-2DF37-0AX0	1 326 €
SIMATIC Energy Manager PRO Planung & Prognose 3)	6AV6372-2DF47-0AH0	6AV6372-2DF47-0AX0	6 120 €
SIMATIC Energy Manager PRO Acquisition component ²⁾	6AV6372-2DF57-0AH0	6AV6372-2DF57-0AX0	2 040 €
SUS up to 50 Tags and/or 1 Consumer Package	6AV6372-2DF00-0CY0	6AV6372-2DF00-0CL0	1 224 €
SUS up to 100 Tags and/or 5 Consumer Package	6AV6372-2DF00-0DY0	6AV6372-2DF00-0DL0	1 836 €
SUS up 500 Tags and/or 25 Consumer Package	6AV6372-2DF00-0FY0	6AV6372-2DF00-0FL0	3 672 €
SUS up to 5000 Tags and/or 100 Consumer Package	6AV6372-2DF00-0HY0	6AV6372-2DF00-0HL0	6 120 €
SUS > 5000 Tags and/or more than 100 Consumer Packages	6AV6372-2DF70-0XY0	6AV6372-2DF70-0XL0	8 160 €

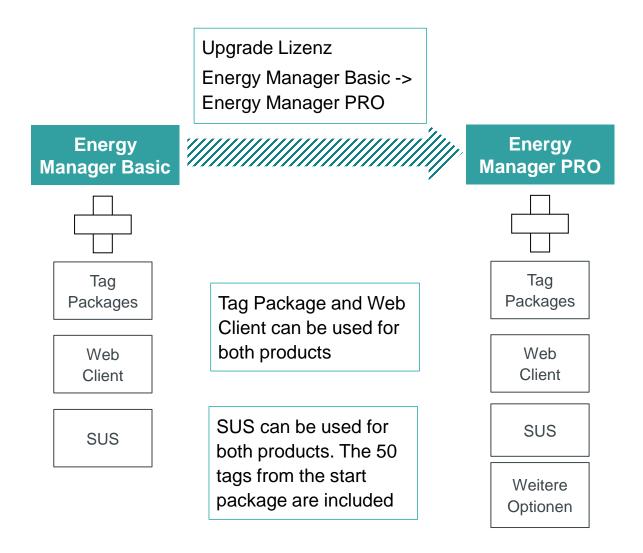
Note

In general, licenses are placed on the EnMPRO Application-Server with the Automation License Manager (ALM).

- 1. All Full Client as well as Web Client licenses are Floating licenses. The number of clients can be increases in the same way like the Tag Packages
- 2. Additional Acquisition components for further data acquisition (always related to PC hardware)
- 3. Is JUST needed to use the production plan manager (prediction based on a production plan)



Energy Manager Licensing



Option: further components

- **Energy Manager PRO Client**
- **Energy Manager PRO Acquisition**
- Energy Manager PRO Prognosis & Planning

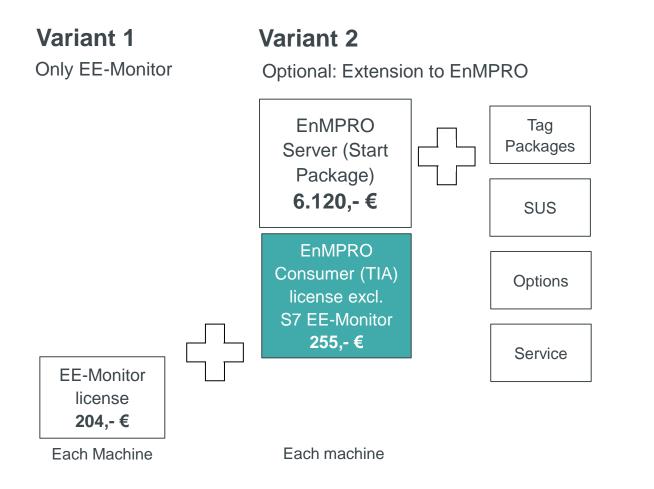
Option: Consumer licenses

- Energy Manager PRO Consumer Package 1 (excl. EE Monitor)
- Energy Manager PRO Consumer Package 5 (excl. EE Monitor)
- Energy Manager PRO Consumer Package 25 (excl. EE Monitor)
- Energy Manager PRO Consumer Package 1 (incl. EE Monitor)
- Energy Manager PRO Consumer Package 5 (incl. EE Monitor)
- Energy Manager PRO Consumer Package 25 (incl. EE Monitor)



Energy Manager PRO 7.3 S7 EE-Monitor // EE@Transline

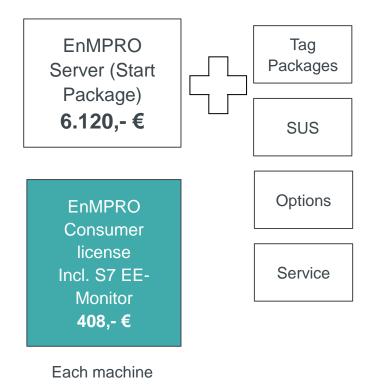
The OEM is the motivator



The end customer is the motivator

Variant 3

Consumer + S7 EE-Monitor





Energy Manager PRO 7.3 Included tags at Consumer License

EE-Monitor / EE@Transline

Type – Instance Without S7-PLC blocks

Consumer incl. EE-Monitor

COL can be used to unlock the S7 EE monitor on the PLC

up to 72 tags included

Type instance concept can be used directly via the interface wizard (machine)

up to 15 tags included

UC 1: 5 tags per machine - No additional tags needed UC 2: 25 tags per machine. 10 tags are deducted from the tag packages

Consumer excl. EE-Monitor

up to 72 tags included

Type instance concept can be used directly via the interface wizard (machine)

up to 15 tags included

UC 1: 5 tags per machine - No additional tags needed UC 2: 25 tags per machine. 10 tags are deducted from the tag packages

Licenses (1 Consumer is included)

0	EnMPRO has incl. 1 License	€ 0 ,-
1	Consumer incl. S7 EE-Monitor	€ 408 ,-
2	Consumer excl. S7 EE-Monitor	€ 255,-



License overview – Energy Manager Consumer und Upgrade licenses

Consumer instance	MLFB for Download	MLFB	Download-Price
Consumer Package 1 incl. EE Monitor 1)	6AV6372-2DF67-1AH0	6AV6372-2DF67-1AX0	408€
Consumer Package 5 incl. EE Monitor 1)	6AV6372-2DF67-1BH0	6AV6372-2DF67-1BX0	2 040 €
Consumer Package 25 incl. EE Monitor 1)	6AV6372-2DF67-1CH0	6AV6372-2DF67-1CX0	10 200 €
Consumer Package 1 excl. EE Monitor 1)	6AV6372-2DF77-1AH0	6AV6372-2DF77-1AX0	255€
Consumer Package 5 excl. EE Monitor 1)	6AV6372-2DF77-1BH0	6AV6372-2DF77-1BX0	1 275 €
Consumer Package 25 excl. EE Monitor 1)	6AV6372-2DF77-1CH0	6AV6372-2DF77-1CX0	6 375 €
Upgrade licenses	MLFB for Download	MLFB	Download-Price
Upgrade of systems with up to 50 Tags and/or 1 Consumer Package	6AV6372-2DF07-3CH4	6AV6372-2DF07-3CX4	2 448 €
Upgrade of systems with up to 100 Tags and/or 5 Consumer Package	6AV6372-2DF07-3DH4	6AV6372-2DF07-3DX4	3 570 €
Upgrade of systems with up to 500 Tags and/or 25 Consumer Package	6AV6372-2DF07-3FH4	6AV6372-2DF07-3FX4	7 140 €
Upgrade of systems with up to 5000 Tags and/or 100 Consumer Package	6AV6372-2DF07-3HH4	6AV6372-2DF07-3HX4	12 240 €
Upgrade of systems with more than 5000 Tags and/or more than 100 Consumer Packages	6AV6372-2DF77-3XH4	6AV6372-2DF77-3XX4	16 320 €

In general, licenses are placed on the EnMPRO Application-Server with the Automation License Manager (ALM).

- 1. With the consumer licenses the machine instance functionality is available. With the Consumer Package licenses the number of consumers can be dynamically increased in the same way like the Tag Packages
- 2. All upgrade packages cover additional the 50 tags of the basic package (e.g. "Upgrade up to 100 Tags" covers 150 license tags)



SIMATIC Energy Manager Advantages at a glance

- It creates company-wide transparency, thanks to continuous energy balancing and materials balancing for the power generation systems and loads.
- Enables cost-by-cause energy cost allocation and facilitates connection to the accounting system, for example, SAP R/3.
- Makes sound statements about increasing energy efficiency based on key figures.
- Provides planning reliability thanks to production-related load and demand forecasts.
- Supports the purchasing department in the optimization of the energy procurement.
- It fulfills the legal obligations for monitoring of and reporting on greenhouse gas emissions (CO2 emissions) through automatic power reporting.
- Supports customers in continuously improving energy efficiency through integrated energy efficiency measures management and thus meets the requirements of ISO 50001.



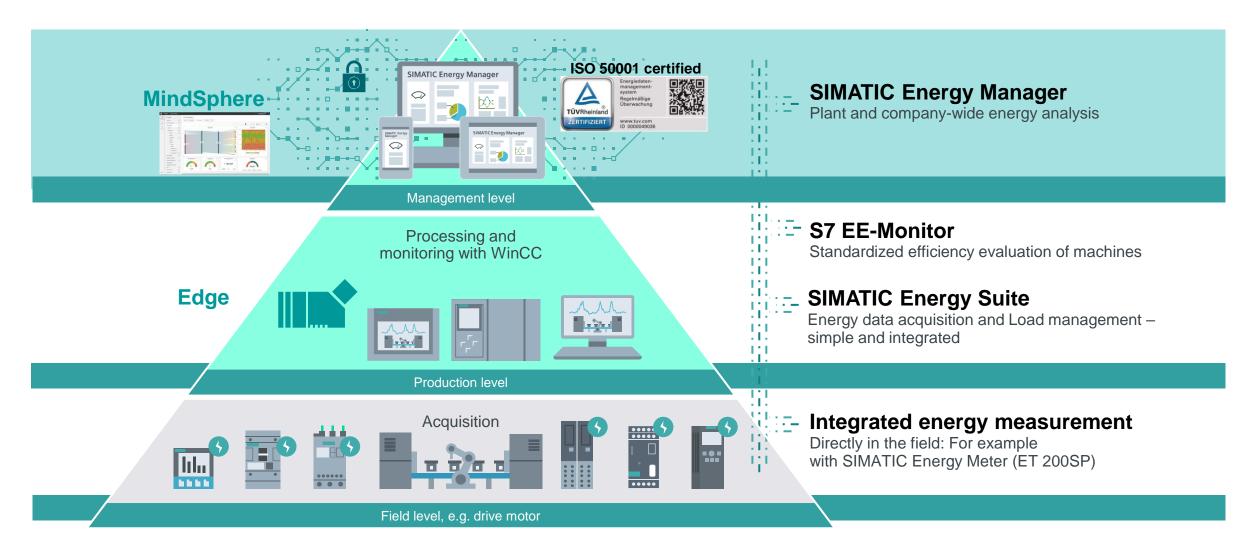


Energy Manager Edge / MindSphere App



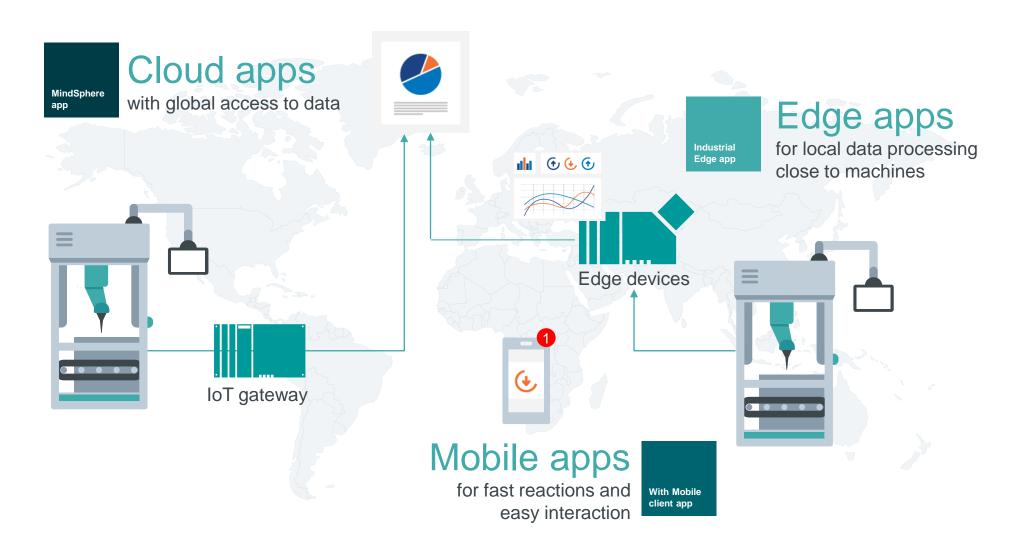
SIMATIC Energy Management –

Transparency and efficiency from machine level to company level





Industrial IoT apps based on open standards around Cloud Computing and Edge Computing





Industrial Cloud/Edge – Application for production machines and - plant

Data

visualization

Machine

service

Transparency on consumption with Energy Manager



Scan and stock your network with **Inventory**

Easy Dashboarding with **Performance Insight**



management

Device

Update your systems with **SIMATIC Automation Tool**

Digital maintenance cockpit in Machine Monitor

Error and alarm logbook

in Machine Insight











for various

purpose!

Data processing



Flow based data preprocessing with Flow Creator



Run FMU simulations on your machine with LiveTwin

Root Cause analysis with **Collaboration Board**



Connectivity

* * Machine interaction

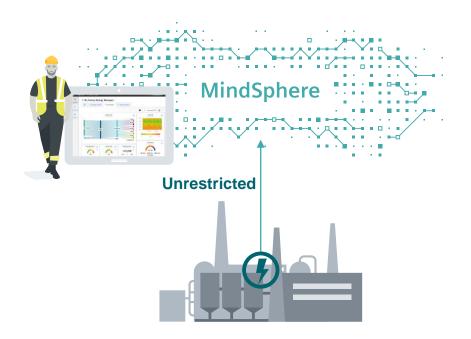


Receive Push notifications from machines with Notifier





Comparison between Energy Manager MindSphere app and on-premise solution



SIMATIC Energy Manager MindSphere app

- For global energy manager and plant operators
- Extended scalability due to cloud technology. Access all over the world
- Reduced engineering effort due to a pre-defined media analysis
- Data in MindSphere can be used also by other MindSphere Applications



SIMATIC Energy Manager on-premise

- For local energy manager and plant operators
- Very low delivery time within <1 second
- Combine data acquisition, data storage and data analysis within one User Interface – Scalability from machine to site level (Also multi sites)
- Advanced Functionality (Baseline management, prediction, flexible reporting, batch analysis, manual data collection)
- Data remains within the plant/factory





Functional comparison of Energy Manager MindSphere / Edge app vs. on-premise solution

MindSphere/Edge app		On-premise solution
Counter (Meter) management	✓	✓
KPI calculation	✓	✓
Dashboard	✓	✓
Reporting	×	✓
Batch analysis	×	1
Baseline management	×	1
Prediction functionality	×	1
Extended authority concept	×	1
Manual data collection	×	✓
Out-of-the-box media analysis	✓	×



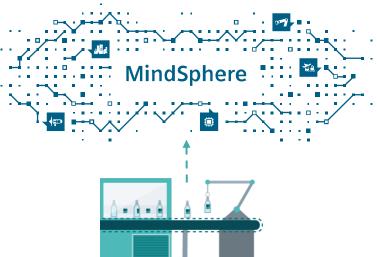
¹ Functionality available in PRO version only

Energy Manager MindSphere/Edge app

Transparency - Obtain the greatest value from data







The SIMATIC Energy Manager MindSphere app allows to keep track over global distributed energy consumers. No matter if we talk about machines, lines or whole sites - Everything can be connected to MindSphere and can be accessed worldwide to benchmark energy consumers and to visualize optimization potential.

Benefits

- Energy transparency supporting ISO 50001
- Flexible KPI definition and user specific dashboards providing a holistic view about the energy consumption and can be used to derive energy efficiency measures
- Transparency about energy costs, consumption and CO₂ Emission from the machine level to your sites worldwide
- Get the most valuable information for precise decision-making to optimize energy efficiency

Features

- Out of the box energy media analysis (consumption, costs, CO₂ Emission)
- Flexible dashboard configuration with detail views for fast analysis
- Support of different widgets (charts, pie, gauge, Sankey, heat map) to visualize energy performance indicators

Industry focus

Cross industry based on flexible dashboard and KPI calculation



Energy Manager MindSphere appDashboards – From data to information



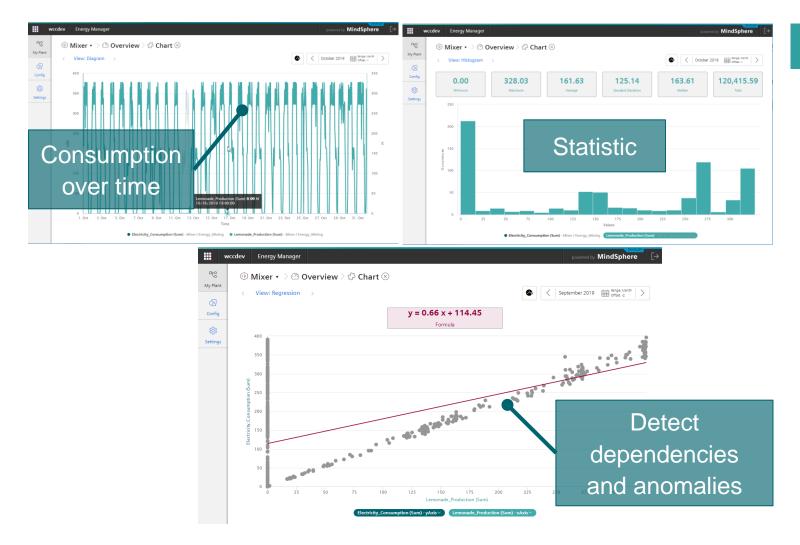
Benefits

Using custom dashboard with energy related widgets to transfer data to information

- Sankey Diagram provides an overview about the energy flow → see where energy is consumed
- In the heat map the value is represented as color. → see when energy is consumed.
- Additional Widget types like Gauge, Pie Chart, Value, Chart are used to display KPIs in a way that measures can derived immediately.



SIMATIC Energy Manager MindSphere app Ready to use media analysis



Benefits

Detailed information for each widget in the dashboard

- The diagram view provides detailed information in a configurable resolution (e.g. 1h) to see any anomalies like peaks,..
- Statistic view provides a histogram for each parameter including the statistic. (min, max, average, median, standard deviation and sum)
- Regression view provides the possibility to display the data in a x-y chart including a trend representing the plant characteristic.



6

Energy Manager MindSphere/Edge appEnergyconsumption per machine state



Benefits

Transparency about energy consumption in the different machine states (Working, Operational, Standby, Off,..).

- Efficiency evaluation of machine operation
- Value-added energy (Operating / Total)
- Losses due to inefficient machine operation

Red: Energy consumption
in standby state
= Energy loss

Green: Energy consumption in "Operating" state



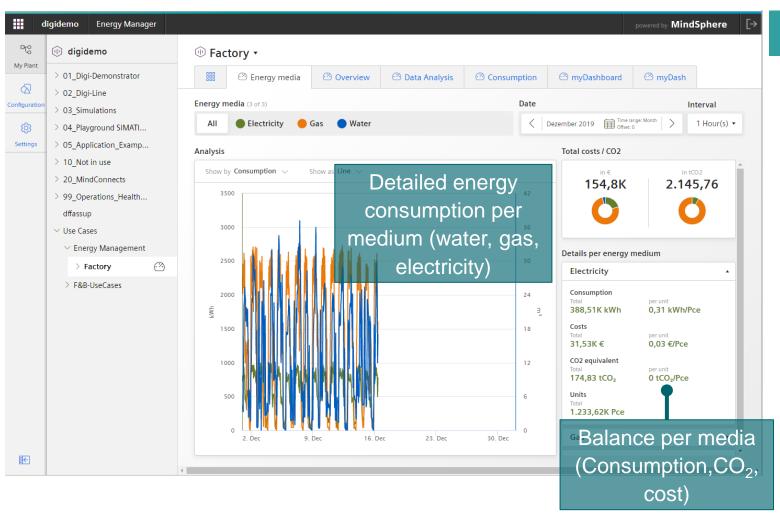
Efficiency indicator of

machine operation



Energy Manager MindSphere/Edge app

Media analysis - Energy transparency for all levels in the factory



Benefits

Simple configuration with a high value

- Details about each consumed media in the chart (consumption, costs, CO₂ and these KPIs per unit)
- Summary of each media display the most important KPIs (consumption, costs, CO₂ and these KPIs per unit)
- The donut charts represents the total costs and the total CO₂ emission and the distribution to the several media



SOFTWARD !

MindSphere apps – Trial package

Your entry into the industrial IoT with MindSphere applications



MindSphere apps trial package contains:

SINAMICS Analyze MyDrives:

The tool that allows you to monitor multiple drive systems from a single point.

SIMATIC Energy Manager:

The tool to increase energy efficiency of machines, lines or whole sites.

SIMATIC Notifier:

The tool for simple value monitoring and to stay tuned via push notifications.

SIMATIC Performance Insight:

The tool to increase productivity for any machine, line, and plant.

Machine Monitor:

The maintenance tool for machine builders and plant operators.

IoT Value Plan S:

Your entry plan for MindSphere (only needed if you don't already have an IoT Value Plan).

Further Information:

https://www.dex.siemens.com/mindsphere/applications/simatic-trial-package

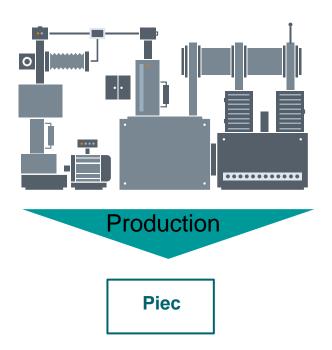
After the 3-month free trial period, all products will change to a monthly subscription if not cancelled before. Cancellation on any day if possible, but no later than 14 days before the end of the free trial period by email to: trial@mindsphere.io

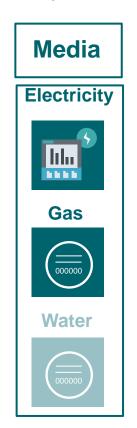


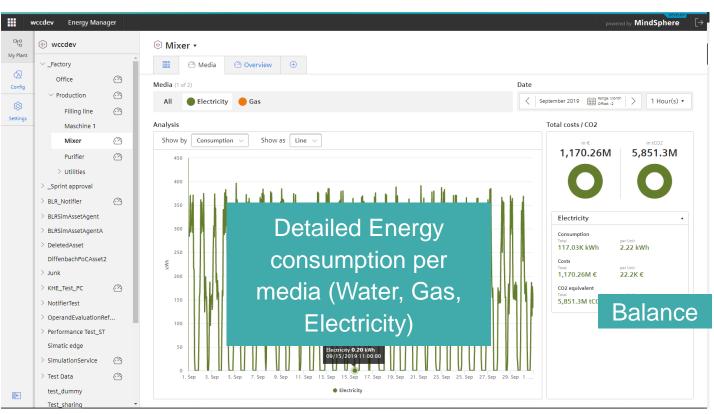
Media analysis

Transparency of energy consumption, energy costs and CO₂ emission

Factory Munich/Plant 123







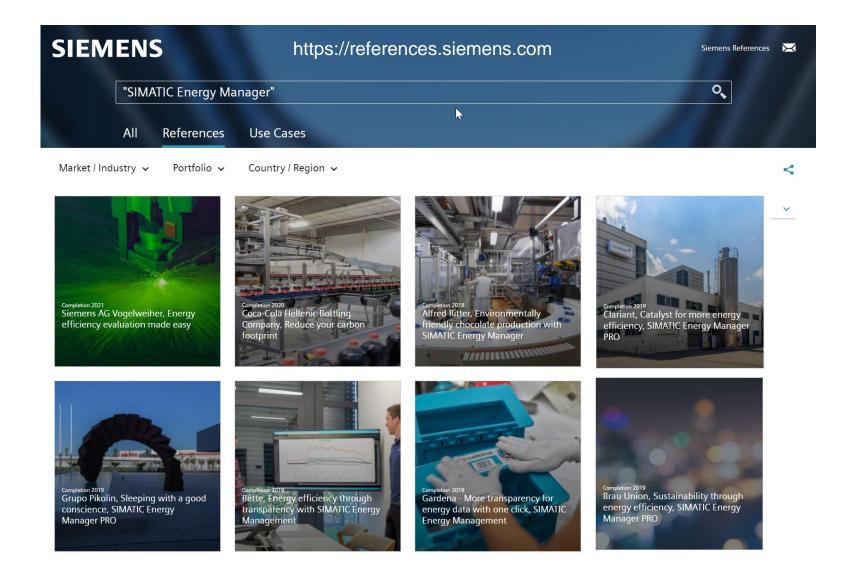
Available key figures per energy medium (electricity, gas,..) which are included in the media analysis.

Consumption	4.145,27 kWh	
Cost	425,25€	
CO ₂ Emission	4,6 tCO ₂	

Consumption per unit	14,5 kWh/pc.
Cost per unit	4,6 € /pc.
CO ₂ per unit	0,2 tCO2/pc.



References of SIMATIC Energy Management





<u>~</u>

SIMATIC Energy Management – Successful Success Stories

GF Automotive – automotive supplier industry



- Conclusive overall concept from field devices to the management level
- Distributed and automatic energy data acquisition with SIMATIC ET 200SP Energy Meter
- Assurance of the energy management process certified according to DIN EN ISO 50001
- Verification of the energy efficiency potential of machines (die-cast machines)
- Tracing and implementation of saving measures (e.g. 4,500 m³ compressed air/WE, 10% CO₂ emissions)

Saint Gobain Oberland – glass industry



- Savings in the two-digit million range per year – through tax cap for energyintensive users and renewable energies levy
- Optimized production (glass melting tanks)
- Support of investment considerations based on energy consumption
- Automatic and comfortable reporting
- Scalability for future expansions

Schmitz Werke – textile industry



- Easy identification of energy efficiency measures (quiescent current and compressed air leakage)
- Amortization of the energy management system through identification of energy eaters directly after installation
- Reduced personnel costs through automatic detection
- Support of additional cost savings by 5%

Infratec – industry park



- Annual reduction of operating costs by 380,000 € to 446,000 € through savings relating to tax cap for energy-intensive users
- Expectation of further cost savings through efficient energy saving measures
- Considerably increased energy efficiency
- Detailed allocation of energy consumptions





Why Siemens – the product partner for a sustainable partnership

Siemens is your partner!

- Siemens experts with more than 15 years experience in EDMS
- Many references
- A complete portfolio ensures a sustainable investment
- State-of-the-art IT security
- Global presence and world wide compliance procedures







We are shaping the future together with you



G

Transparent OperationEnergiemanagement

1 | Energiemanagement directly at the machine

...through production-related energy transparency, the status of the machine in view at all times

2 | Meet legal requirements

...with a TÜV-certified energy management solution according to ISO 50001

3 | Increase productivity and quality with energy efficiency

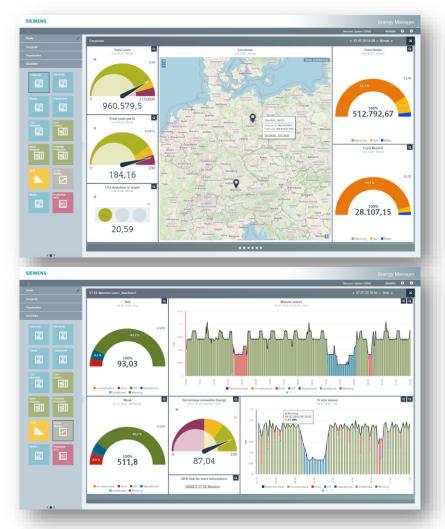
...EnPI's can be easily formed by integration into automation

4 | Easily implement advanced requirements

...through an end-to-end, scalable energy management system - from the field to the management level



SIMATIC Energy Manager Online – demo server











Further information



Energy Management Media System



All information in one place

- Content
 - Product information
 - Tutorial videos
 - Links to application examples
 - Links to manuals
 - References
- Updated continuously





SIMATIC Energy Management

With the modular product portfolio for energy transparency of Siemens throughout the whole company.



Energy measurement

Energy measuring is the base of every energy management system and is ideal for integrating into the automation environment.



Energy data acquisition

Reliable energy data acquisition is a requirement for every energy management system.



Energy efficiency evaluation for machines

The standardized efficiency evaluation enables integration of statusbased analysis of energy data into machines without great effort.



Energy analysis

In addition to increasing the efficiency of production, energy analysis must also meet legal requirements. Monitoring, archiving and documentation are important criteria for this.



Customer references

Learn more about the SIMATIC energy management projects.

https://support.industry.siemens.com/cs/de/en/view/109765100



SIMATIC Energy Manager 360° communication

Pictures









- Internet/Intranet
- Newsletter

AV-Media

SIMATIC Energy Manager image film



Fair

- SPS
- Hannover









Campaign

- SoMe (Twitter, LinkedIn)
- Trust campaign



Print

- Brochure
- Roll ups
- Poster

Press

Press release: 4/2018

Publications

Energy 4.0 Edition 04/18





SIMATIC Energy Management Reduce Your Carbon Footprint



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siemens.com/simatic-energy-management

